# WELCOME Genmab's 2020 Capital Markets Day

**November 13, 2020** Webcast Live from Utrecht and Princeton



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This presentation contains forward looking statements. The words "believe", "expect", "anticipate", "intend" and "plan" and similar expressions identify forward looking statements. All statements other than statements of historical facts included in this presentation, including, without limitation, those regarding our financial position, business strategy, plans and objectives of management for future operations (including development plans and objectives relating to our products), are forward looking statements. Such forward looking statements involve known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward looking statements. Such forward looking statements are based on numerous assumptions regarding our present and future business strategies and the environment in which we will operate in the future. The important factors that could cause our actual results, performance or achievements to differ materially from those in the forward looking statements include, among others, risks associated with product discovery and development, uncertainties related to the outcome of clinical trials, slower than expected rates of patient recruitment, unforeseen safety issues resulting from the administration of our products in patients, uncertainties related to product manufacturing, the lack of market acceptance of our products, our inability to manage growth, the competitive environment in relation to our business area and markets, our inability to attract and retain suitably gualified personnel, the unenforceability or lack of protection of our patents and proprietary rights, our relationships with affiliated entities, changes and developments in technology which may render our products obsolete, and other factors. Further, certain forward looking statements are based upon assumptions of future events which may not prove to be accurate. The forward looking statements in this document speak only as at the date of this presentation. Genmab does not undertake any obligation to update or revise forward looking statements in this presentation nor to confirm such statements to reflect subsequent events or circumstances after the date made or in relation to actual results, unless required by law.

#### **Today's Speakers**



Jan van de Winkel President & CEO



Judith Klimovsky EVP & CDO



Anthony Pagano EVP & CFO



David Satijn VP, New Antibody Products



Anthony Mancini EVP & COO



Rob de Jong Dir. Antibody Research & Tech.



Tahi Ahmadi SVP, Head of Oncology

Kate Sasser CVP, Translational Research



#### **Delivering on Our Promise: Today's Agenda**

On the Road to 2025: Evolving into a Fully Integrated Biotech Jan van de Winkel

**Our Strong Financial Foundation** Anthony Pagano

Innovation Powerhouse: Building on Our World-Class R&D Capabilities Judith Klimovsky

Innovation in Action: Next-Generation Proprietary Technologies Rob de Jong, David Satijn

Delivering on our Promise - Potential First-in-Class DuoBody-PD-L1x4-1BB (GEN1046) Tahi Ahmadi, Kate Sasser

#### **Evolving into a Fully Integrated Biotech**

Anthony Mancini, Tahi Ahmadi, Judith Klimovsky

**Beyond 2020: Genmab's Journey is Just Beginning** Jan van de Winkel

LIVE Q&A

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## Genmab

### On the Road to 2025: Evolving Into a Fully Integrated Biotech

Our Core Purpose, Strategy & Vision Guide Our Work



## **Core Purpose**

To improve the lives of patients by creating & developing innovative antibody products

## **Our Strategy**

Focus on Core Competence

Turn science into medicine

Build a profitable & successful biotech

## Vision

By 2025, our own product has transformed cancer treatment and we have a pipeline of knock-yoursocks off antibodies



#### **The Genmab Difference**

#### Integrated Innovation Powerhouse Transforming Cancer Treatment

Strong pipeline of 1<sup>st</sup>-in-class / best-in-class potential therapies

Proprietary technologies allow us to build a world-class pipeline

Growing capabilities in four international locations

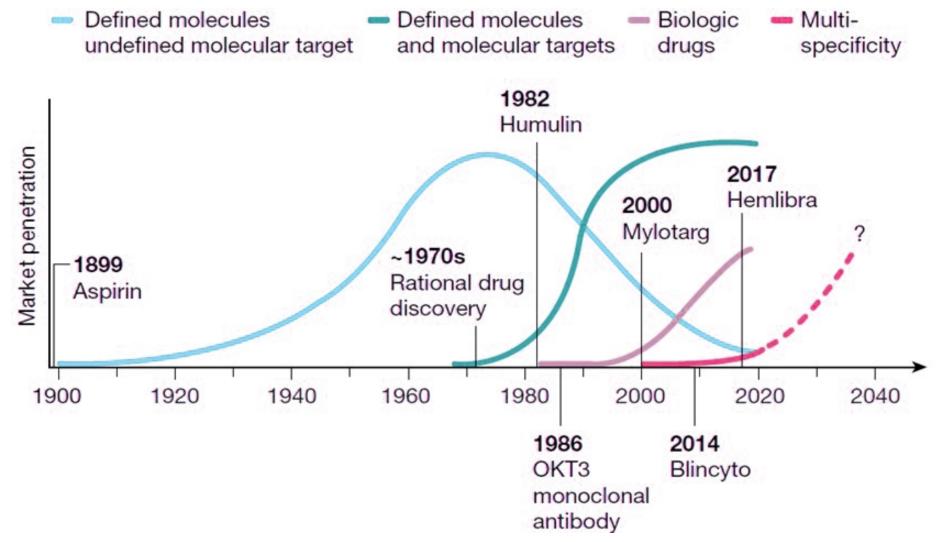
Match in-house expertise with strategic partnerships

Deep insight into antibody biology & disease targets



#### **Innovation Powerhouse: Pipeline**

Four Transformative Waves have Shaped Development of Biopharmaceutical industry



### **Innovation Powerhouse: Successful Network of Collaborations**

Genmab

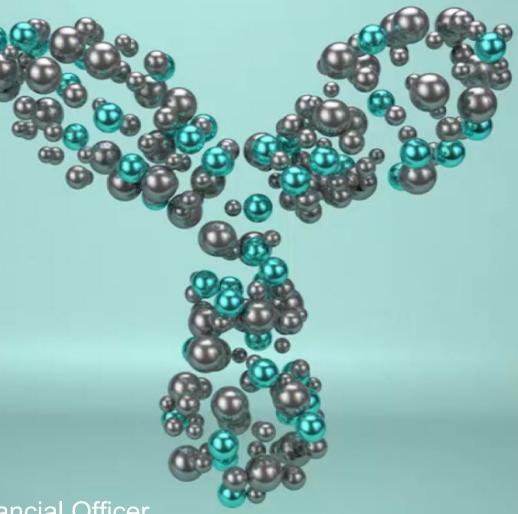
Supporting Our Vision & Broadening Differentiated Antibody Pipeline



<sup>1</sup>Janssen Biotech, Inc.; <sup>2</sup>Novartis; <sup>3</sup>Horizon Therapeutics

# Our Strong Financial Foundation

Anthony Pagano, Executive Vice President & Chief Financial Officer





## **Strong Foundation**



#### Robust pipeline built on Genmab tech

Partnerships with innovators and industry leaders across the value chain



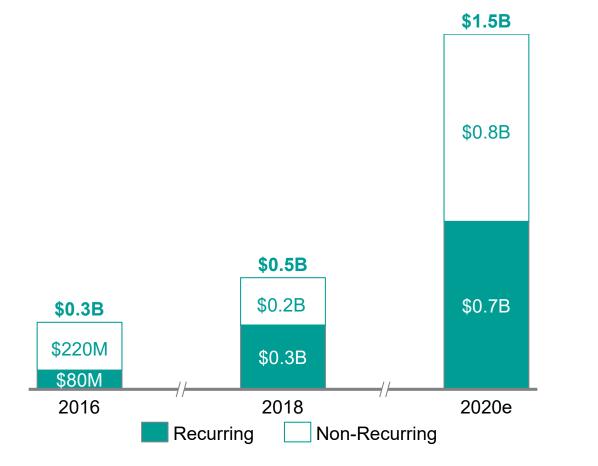
Focused and disciplined approach to capital allocation



Strong financials to invest in growth opportunities

## **Growing Recurring Revenues**





#### Recurring revenues up ~9x over last five years

#### 3 Products driving near term Revenue Growth

- DARZALEX<sup>®</sup> is transforming MM Treatment
- 2 Potential Blockbuster Products Launched in 2020 – Kesimpta<sup>®</sup> and TEPEZZA<sup>®</sup>

## Significant cash flows to invest in building our business

## On the Path to Reaching Our 2025 Vision



#### Successful track record

#### Genmab profile today

#### Strategy

- Focus on core competence
- Turn science into medicine
- Build a profitable and successful biotech

2025 Vision

By 2025, our own product has transformed cancer treatment and we have a pipeline of knock-yoursocks-off antibodies



2 potential near-term Genmab owned product launches



Imperative to invest

Progress

Focus Areas

SUSTAINED EXECUTION BUILDING FULLY INTERGRATED BIOTECH INNOVATION POWERHOUSE



Remain focused and disciplined

### **Strong Rationale to Invest**



Retain 50%+ ownership of products

*Own Development and Commercialization* 



ີ່ ມີ Driving better

outcomes

for

**Patients** 

**OCO** Build Team and Capabilities to Succeed

Capture Greater



Investing for today and tomorrow

**Focused on Execution** 

## **Building Our Capabilities**





**Development** 



#### **Commercialization**

## Track record of success and investing for tomorrow

- State of the art facilities
- Novel technologies and formats
- External innovation

## Scaling up to expand from early to late stage

- Clinical development & operations
- Disease area expertise
- Medical affairs and Regulatory

#### Step change in our business

- Leadership team in place
- Focused on U.S. and Japan
- Building expanded team

Enabling functions to support growth & manage risk

Data Sciences to drive insights across the value chain





## **Investing for Today and Tomorrow**

#### **Top Priorities for Today**

- Filing and launch of tisotumab vedotin
- Rapid acceleration and maximization of epcoritamab
- Expansion of DuoBody-PD-L1x4-1BB
- Standing up U.S. and Japan commercialization organizations

#### **Investing for Tomorrow**

- Progress earlier stage pipeline
- Generate next wave of innovative IND candidates
- Maximize current technologies & stay at cutting edge of antibody science
- Focused investment in adjacent technologies & external innovation

## **Partnerships with Industry Leaders and Innovators**



 Strong Foundation
 Image: Strong Foundati

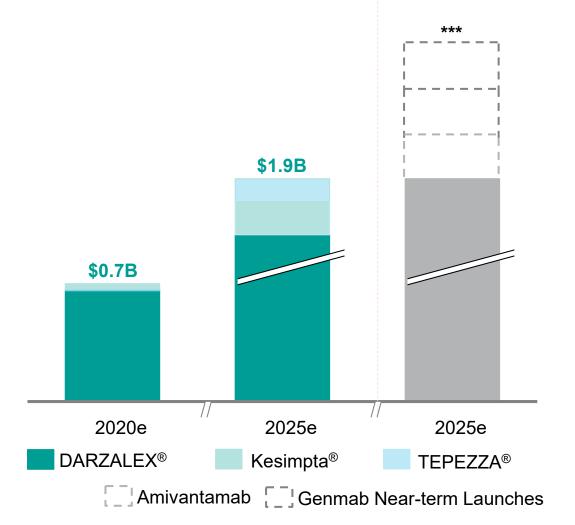
Being a networked company is part of our DNA. Will continue to seek partnerships that bolster our internal strengths.

**Future Growth** 



## **Strong Revenue Growth Anticipated the Next 5 Years**

#### **Recurring Revenue spilt and growth\***



Recurring revenues from existing products anticipated to grow ~2.5x

#### Amivantamab filing expected in Q4

## Potential for 2 near-term launches from our pipeline

- Tisotumab vedotin in cervical cancer
- Epcoritamab in B-cell malignancies

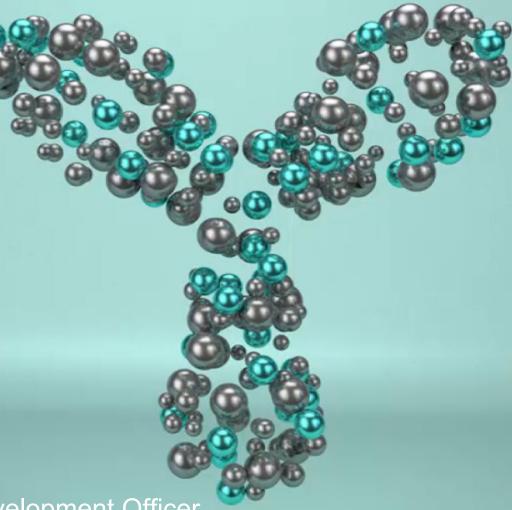


### **Summary**

- Strong foundation with significant growth opportunities
- Clear path to reach our 2025 Vision
- Two potential near-term product launches
- Focused and disciplined investment approach

Innovation Powerhouse: Building on Our World-Class R&D Capabilities

Judith Klimovsky, Executive Vice President & Chief Development Officer







## **Delivering On Our Promise**

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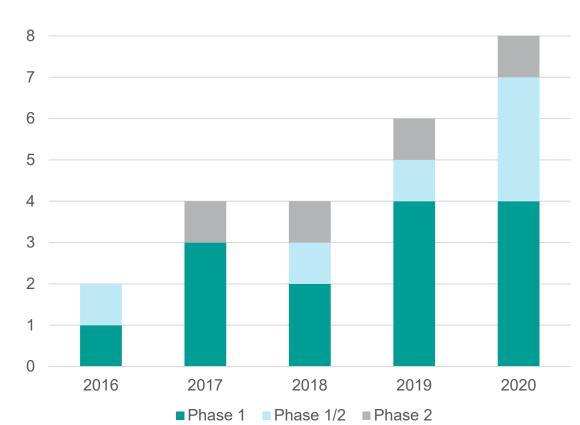
#### Investing in the Breadth & Depth of our Pipeline

Total Indiv. Prod.

■ 2016 ■ 2017 ■ 2018 ■ 2019 ■ 2020

**Total Products in Clinical Development: 23** 25 9 8 20 6 15 5 10 3 5

#### **Proprietary\* Products - Latest Dev. Stage: 8**





## **Innovative Clinical Pipeline**

#### Genmab Proprietary\* and Partnered Products: Most Advanced Development Phase

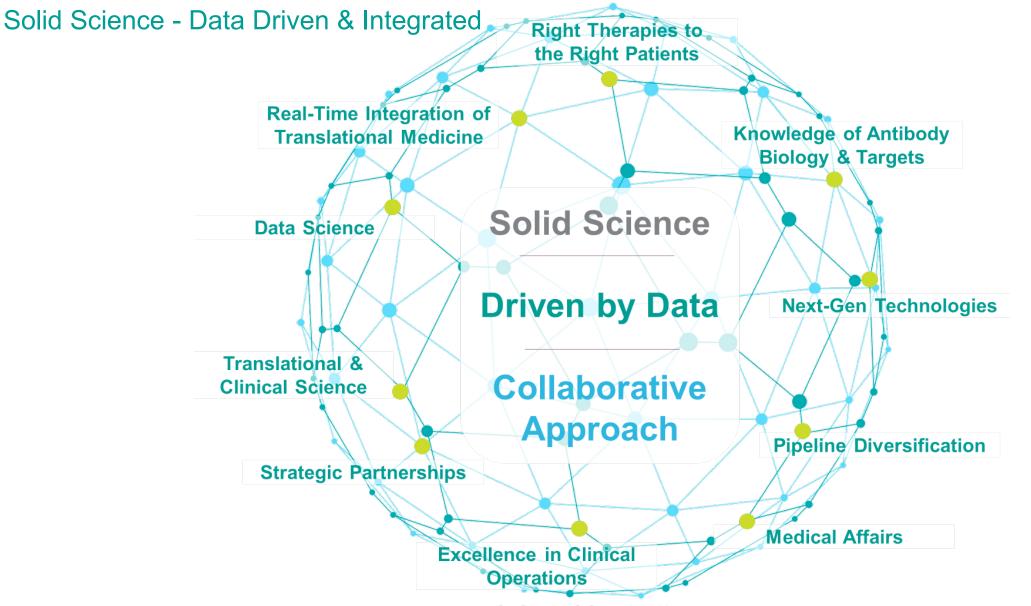
Phase 1	Phase 1/2	Phase 2	Phase 3	Approved
•DuoBody-CD40x4-1BB <sup>1</sup> •DuoHexaBody-CD37 <sup>2</sup> •DuoBody-CD3x5T4 <sup>2</sup> •HexaBody-DR5/DR5	•Epcoritamab <sup>2</sup> •DuoBody-PD-L1x4-1BB <sup>1</sup> •Enapotamab vedotin	•Tisotumab vedotin <sup>7</sup>		
•Talquetamab <sup>3</sup> •JNJ-63709178 <sup>3</sup> •JNJ-63898081 <sup>3</sup> •JNJ-67571244 <sup>3</sup> •JNJ-70218902 <sup>3</sup> •HuMax-IL8 <sup>4</sup>	•Mim8 <sup>6</sup>	•Teclistamab <sup>3</sup> •Camidanlumab tesirine <sup>8</sup> •PRV-015 <sup>9</sup>	•Amivantamab <sup>3</sup>	•Daratumumab <sup>3</sup> •Ofatumumab <sup>10</sup> •Teprotumumab <sup>11</sup>

Development by Horizon Therapeutics

by Provention Bio; 10 Development by Novartis; 11 Confident

## **Delivering On Our Promise**



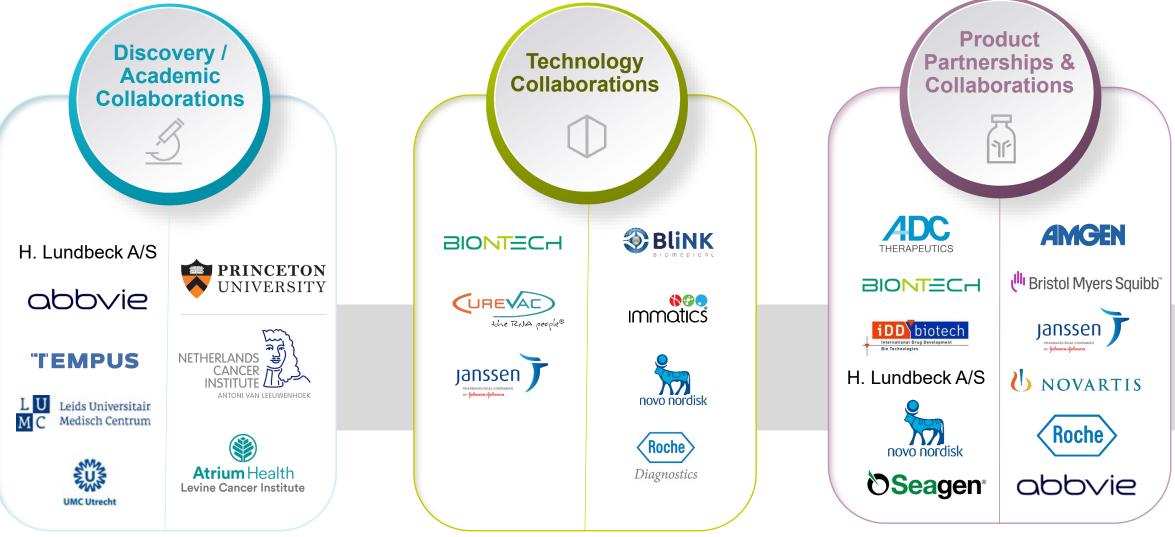


Confidential. © Genmab 2020



## **Growing in an Integrated Fashion**





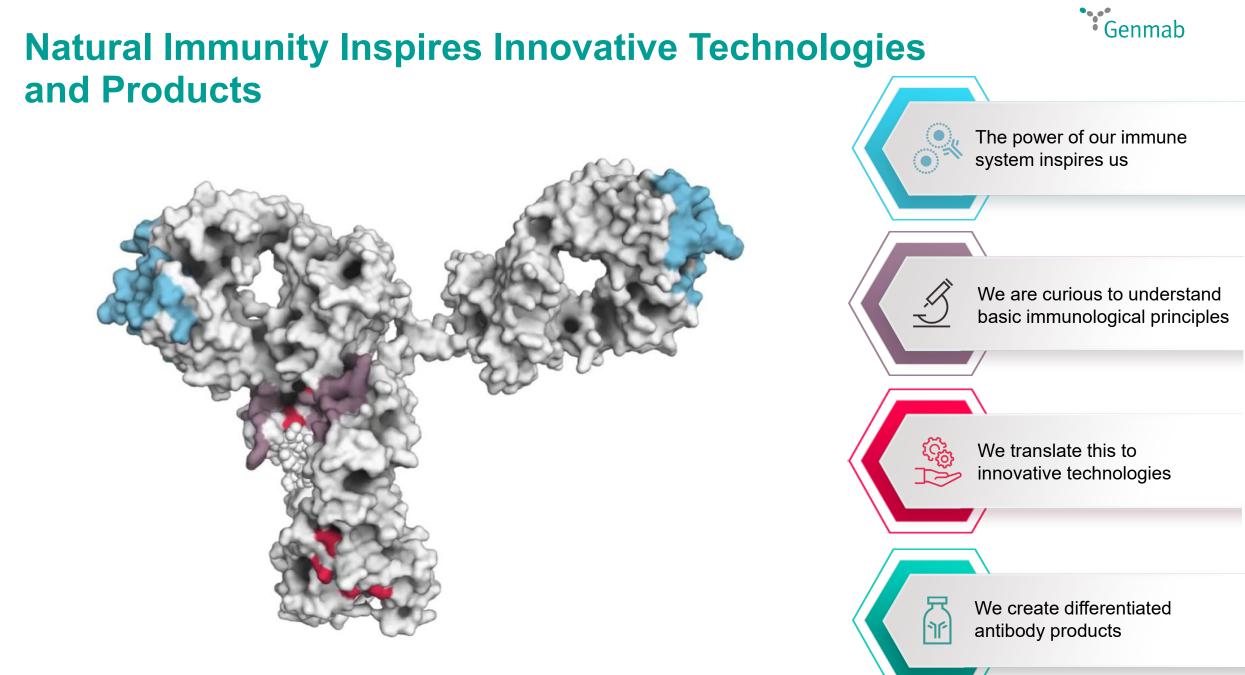


## **Continue to Build in an Integrated Fashion**



## Innovation in Action: Next Generation Proprietary Technologies

Rob de Jong, Director Antibody Research & Technology





## **DuoBody® Technology: Bispecific Antibodies**

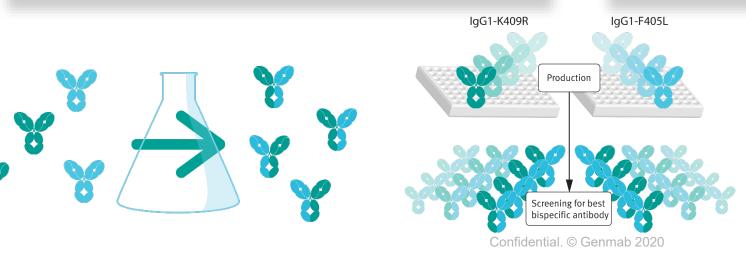
#### Inspired by Nature – Designed for Success

#### DuoBody® Discovery

- Bispecific IgG antibodies compatible with any IgG antibody sequence and subclass
- DuoBody<sup>®</sup> molecules retain prized IgG1-like stability
- CD3 arm and inert backbone available
- Enables creation of huge combinatorial DuoBody<sup>®</sup> lead panels in the therapeutically applied format

#### DuoBody<sup>®</sup> Development

- >10 clinical programs active
- Ample large scale manufacturing experience
- Technology transferred to multiple CMO's
- Adopted by multiple collaboration partners







## HexaBody® Technology: Potentiated Antibodies

Antibodies designed to work as a team

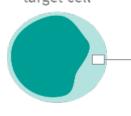
#### HexaBody® Product Design

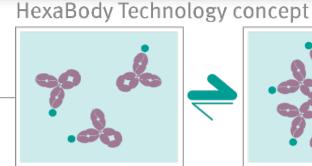
- IgG1 antibodies that self-organize at the cell surface only after target binding
- IgG hexamerization can elicit agonistic target signaling or potentiate immune effector functions
- Target signaling does not depend on crosslinking by the recruitment of immune cells

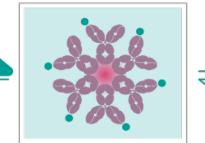
#### HexaBody<sup>®</sup> Development

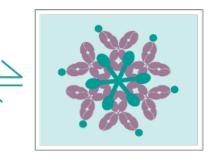
- Clinical experience available
- Large scale manufacturing experience was gathered at multiple CMO's
- Compatible with standard IgG manufacturing processes

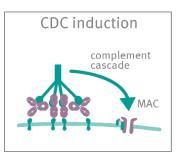
target cell

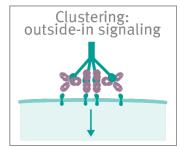










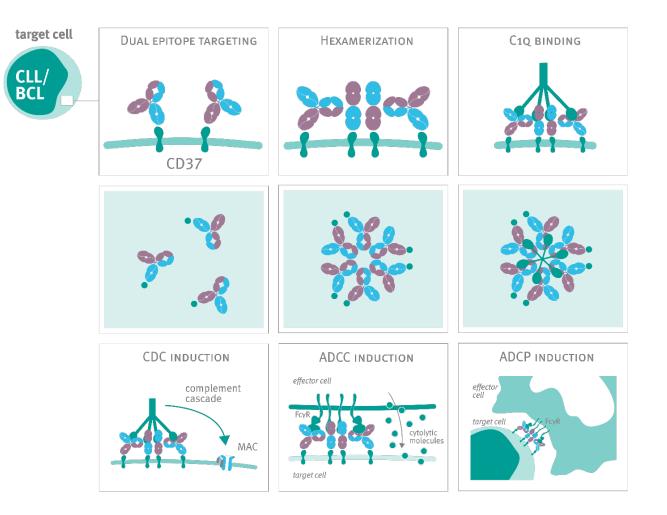


## **DuoHexaBody® Technology: Potentiated Bispecific Antibodies**

#### Bispecific antibodies designed to work as a team

#### DuoHexaBody<sup>®</sup> Product Design

- DuoHexaBody<sup>®</sup> technology combines the dual targeting of bispecific antibodies with the potentiation of IgG hexamerization
- DuoHexaBody<sup>®</sup> enables multiple mechanisms of action to contribute to maximize the potency of therapeutic compounds
- Clinical and manufacturing experience is gathered within the DuoHexaBody-CD37 development program

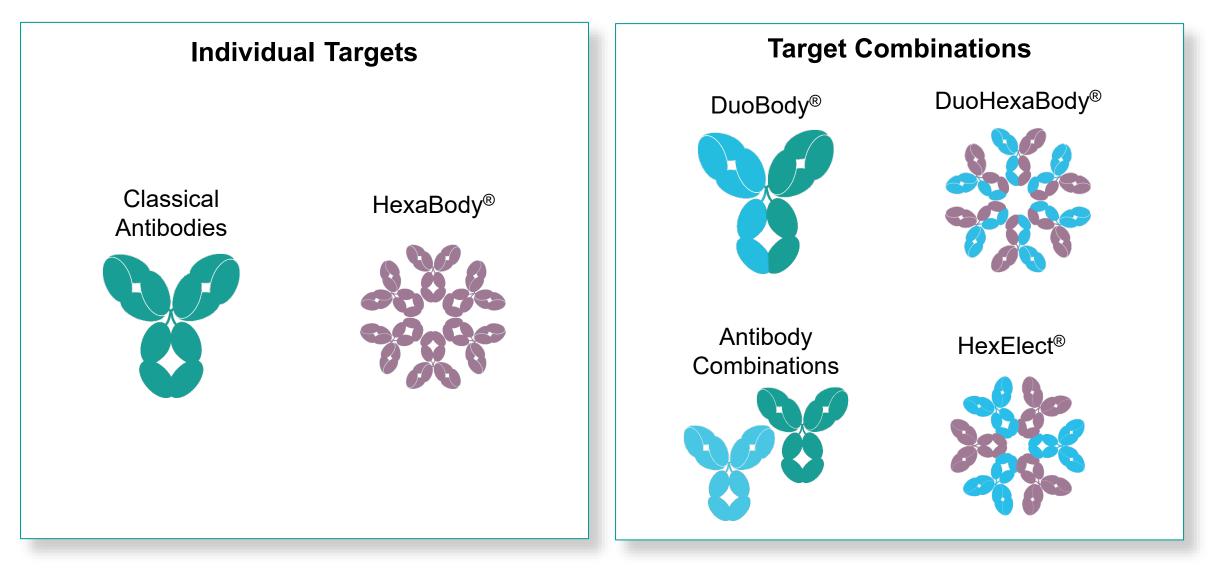


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## **Antibody Platforms Provide a Portal to Target Space**

Different target combinations impose specific molecular requirements



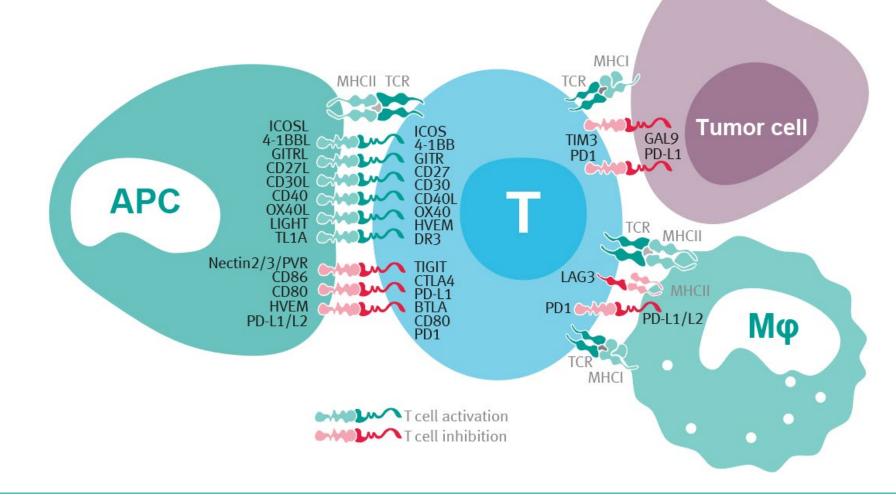
Innovation in Action: Next Generation Product Candidates

David Satijn, Vice President, New Antibody Products





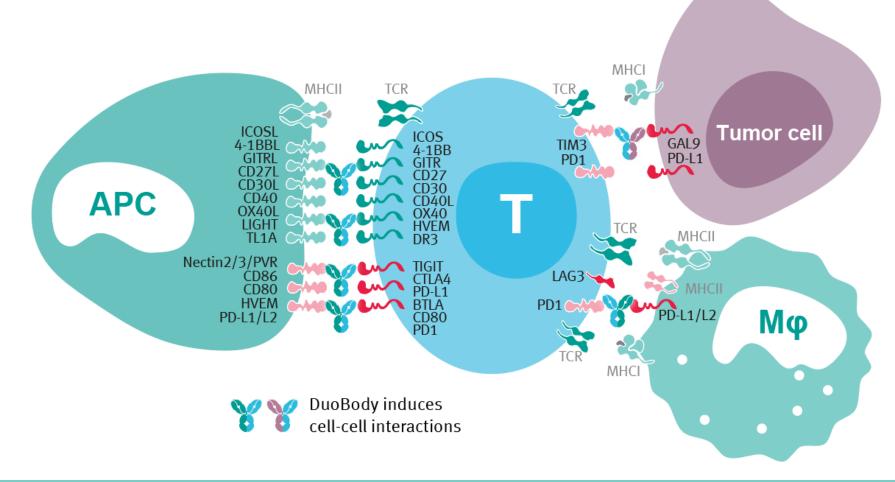
# Cell-Cell Trans Communication Can Be Mimicked By Bispecific Antibodies



Protein-protein interactions on the surface of different cells can induce and transmit a communication signal



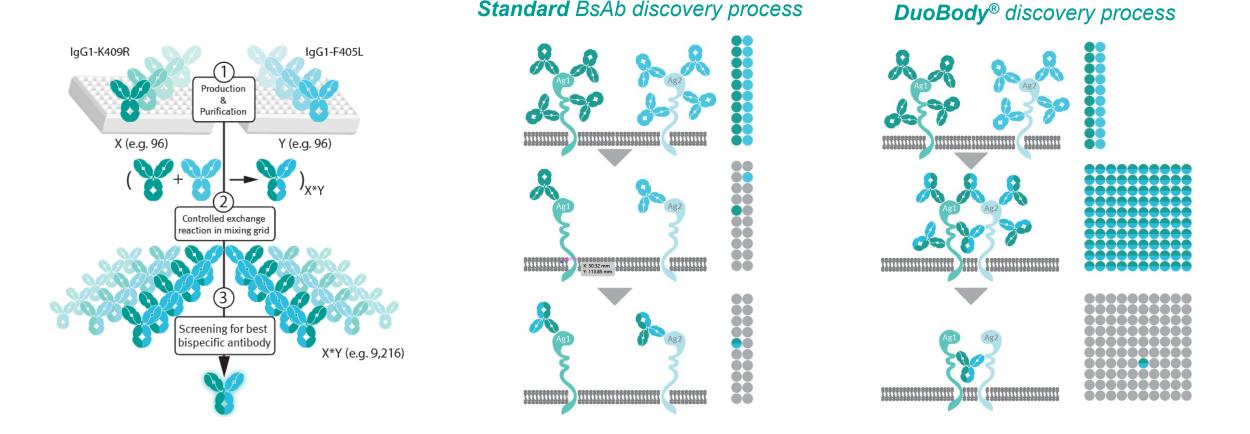
# Cell-Cell Trans Communication Can Be Mimicked By Bispecific Antibodies



- Cell-cell trans communication can be mimicked by bispecific antibodies
- Applied for different product applications



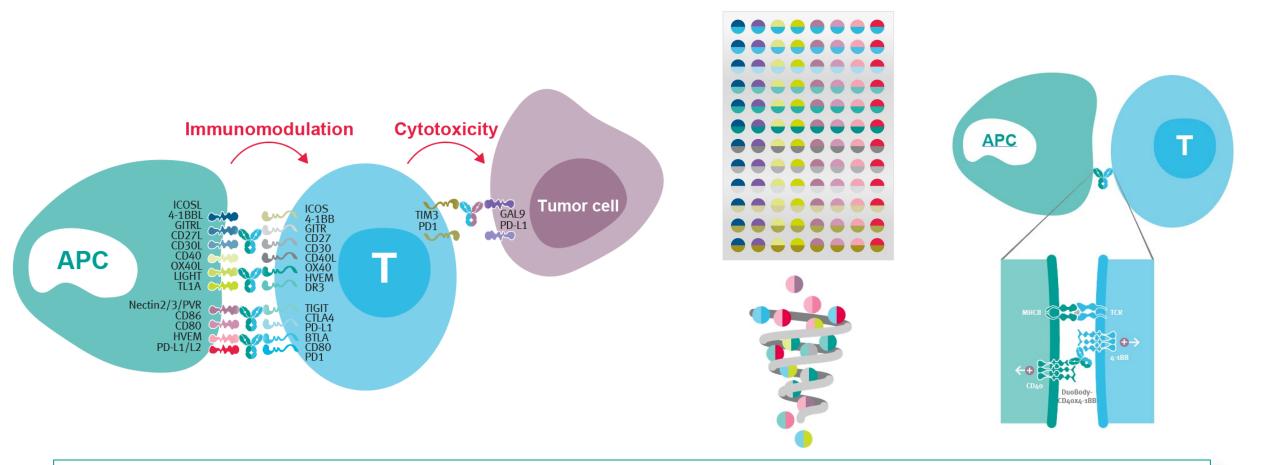
#### The DuoBody<sup>®</sup> Technology is a Proven Platform for High-Throughput Bispecific Antibody Library Generation and Screening



- Hundreds, thousands of DuoBody<sup>®</sup> variants can be screened and tested
- Enables the generation of large libraries and the selection of the best candidate

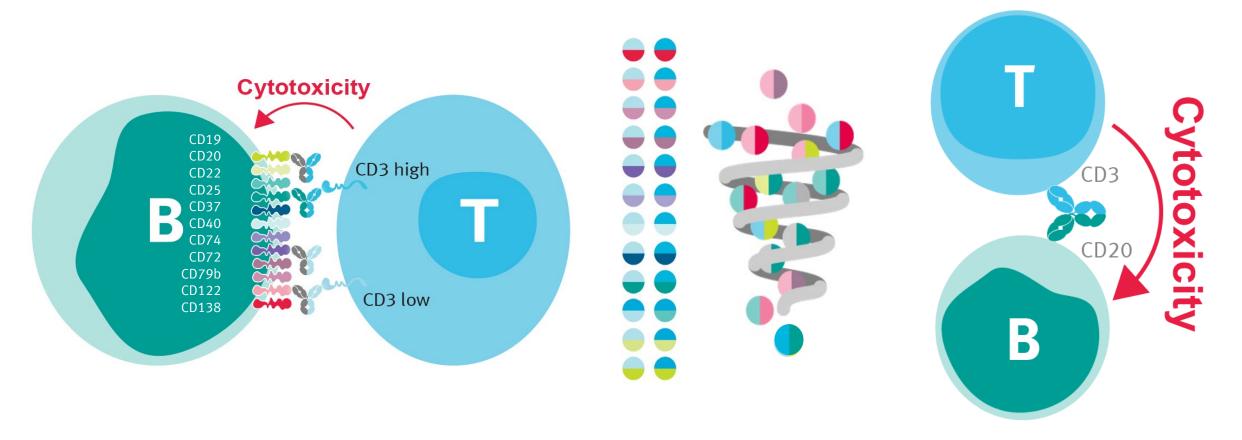


#### Agonistic Activation of T-Cells by HT Functional and Unbiased DuoBody<sup>®</sup> Library Screening of Multiple IO Targets



- Multiple different IO targets and antibody panels belonging to the B7/CD28 and TNF/TNFR families have been tested functionally and unbiased in DuoBody<sup>®</sup> transactivation screen
- DuoBody-CD40x4-1BB was one of the hits identified from thousands of DuoBody<sup>®</sup> variants

## Functional Screening of Different CD3 DuoBody<sup>®</sup> Affinity Variants for T-Cell Mediated Kill of Malignant B-Cells

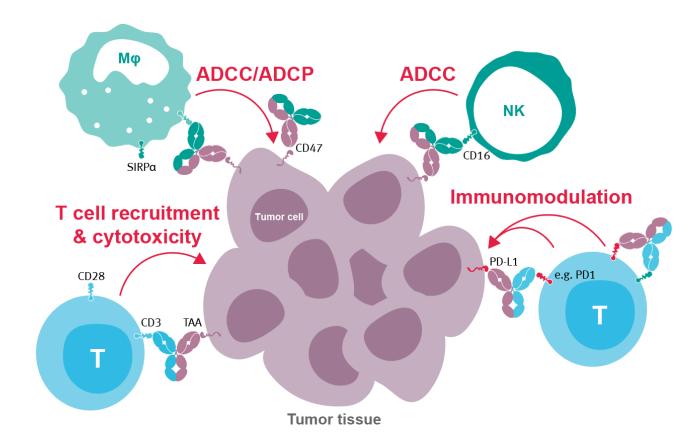


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- B-cell targets and high and low affinity CD3 antibodies generated a library of several hundred of DuoBody<sup>®</sup> molecules
- Epcoritamab, containing high affinity CD3 and CD20 arms, was selected from functional screening



Identification of Novel Products for the Tumor Specific Activation of Innate Immune Cells Benefit From DuoBody<sup>®</sup> Library Screening

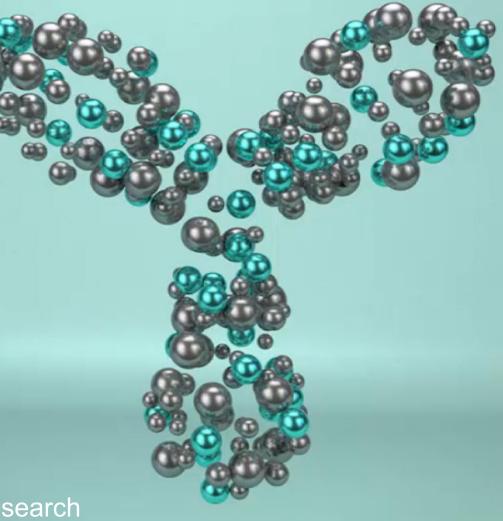


Cells of the innate immune system such as macrophages and natural killer cells can also be targeted in a tumor specific way using the DuoBody<sup>®</sup>.

## Delivering on Our Promise: Potential First-in-Class DuoBody-PD-L1x4-1BB (GEN1046)\*

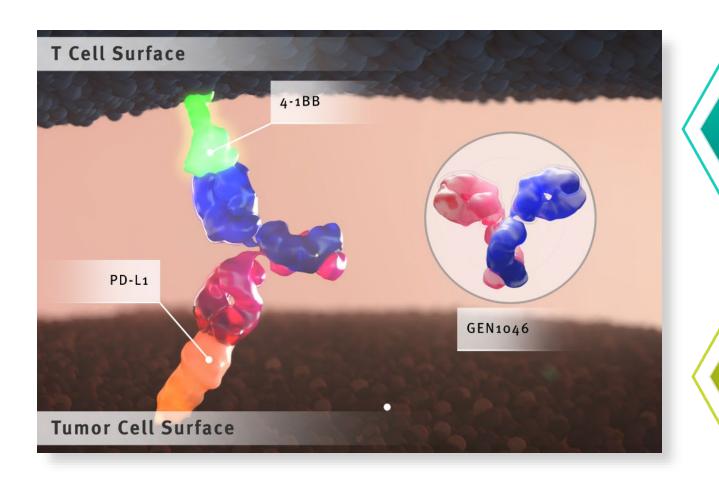
Tahi Ahmadi, Senior Vice President, Head of Oncology Kate Sasser, Corporate Vice President, Translational Research

\*50/50 Development with BioNTech





#### **Mechanism of Action of GEN1046**

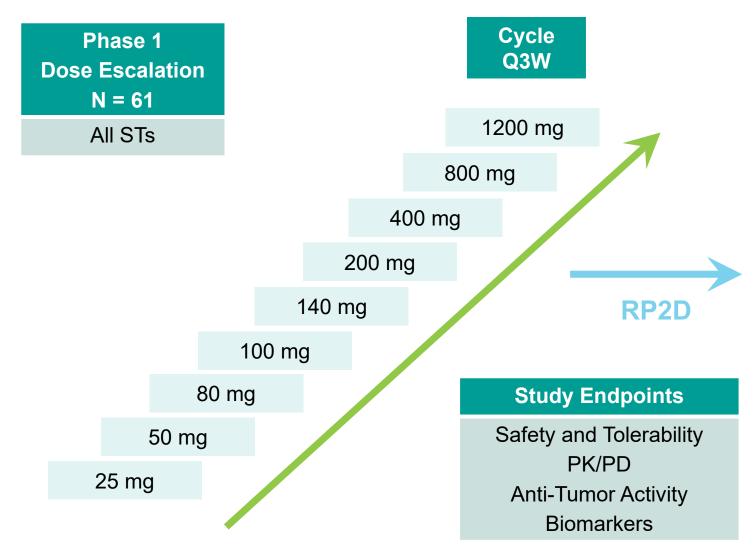


GEN1046 is a first-in-class, next generation, checkpoint immunotherapy designed to enhance T-cell and NK cell function through conditional 4-1BB co-stimulation, while simultaneously blocking the PD-L1 axis.

GEN1046 enhances proliferation and cytokine production of activated T-cells, activates immune cells in the tumor-draining lymph nodes, and induces tumor regression *in vivo*.

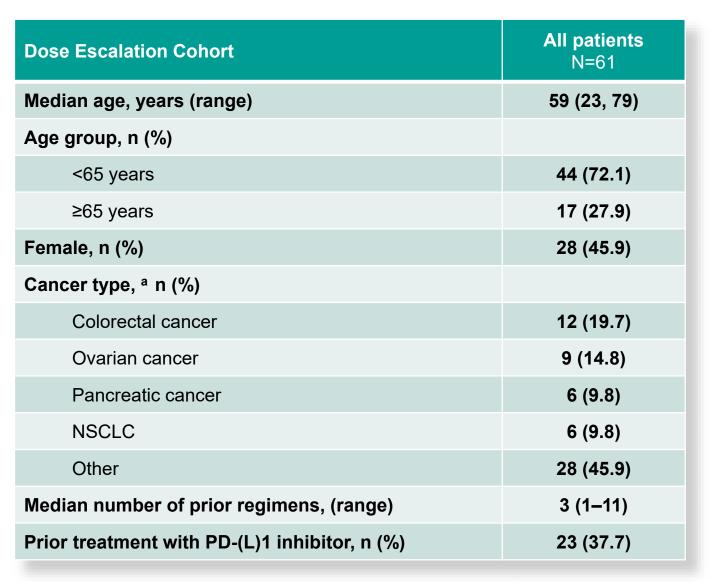


## **GEN1046 Safety Trial in Patients with Malignant Solid Tumors (NCT03917381)**



Phase 2a Dose Expansion N = Up to 40 per cohort  $EC1: NSCLC \leq 2-4L p. ICI$   $EC2: NSCLC \leq 2-4L ICI n.$   $EC3: Urothelial Ca \leq 2-4L p. ICI$   $EC4: Endometrial Ca \leq 2-4L ICI n.$   $EC5: TNBC \leq 2-4L CPI n./p. ICI$   $EC6: SCCHN \leq CPI n./p. ICI$  $EC7: Cervical Ca \leq 2-4L ICI n.$ 

## **Dose Escalation Patient Demographics**



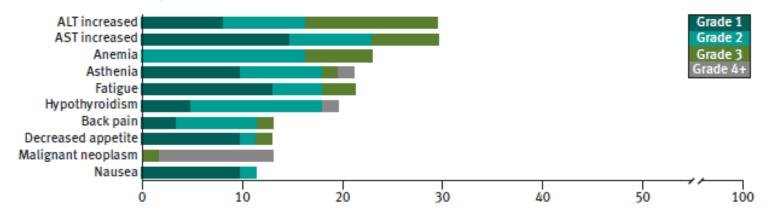
• A total of 61 patients were enrolled in the dose escalation part of the trial

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 Patients were heavily pretreated, receiving a median (range) of 3 (1–11) treatments; nearly 40% had received prior PD-(L)1 treatment

## **Safety Profile**

#### TEAEs occurring in ≥10% of patients



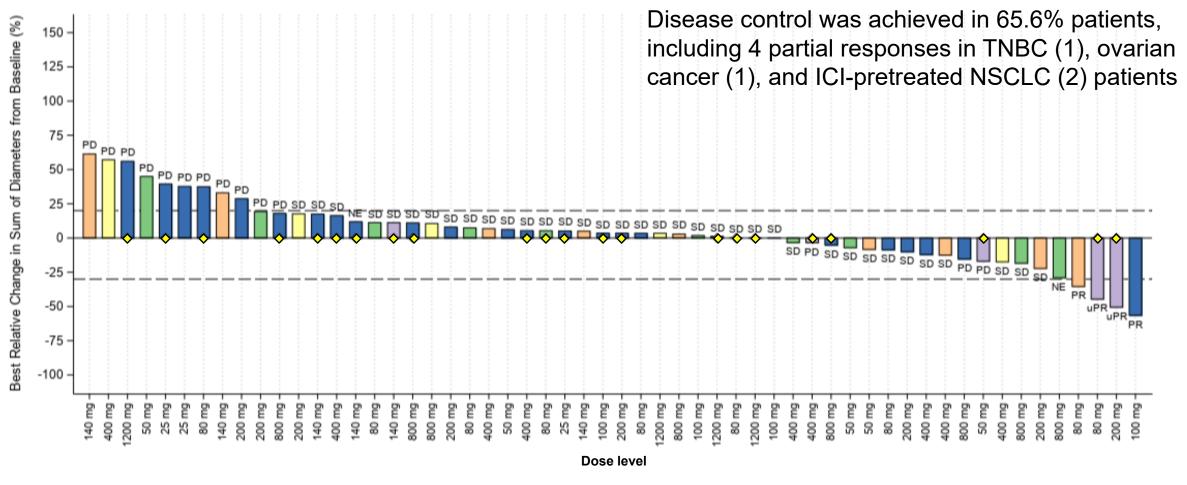
#### TRAEs occurring in ≥10% of patients

Dose Escalation Cohort	All patients N=61				
	All grades, n (%)	Grade 3, n (%)	Grade 4, n (%)		
Any TRAE	43 (70.5)	15 (24.6)	3 (4.9)		
<b>TRAEs in &gt; 10% of patients, by preferred term</b> Transaminase elevation Hypothyroidism Fatigue	16 (26. 2) 11 (18.0) 8 (13.1)	6 (9.8) 0 1 (1.6)	0 1 (1.6) 0		

- The most common treatmentrelated adverse events were transaminase elevations, hypothyroidism and fatigue.
- Treatment-related transaminase elevations occurred in 26.2% of patients. 9.8% of patients had grade 3 transaminase elevations
- There were no patients with Grade 4 transaminase, or treatment-related bilirubin increases
- MTD has not been reached



#### **Anti-Tumor Activity – Dose Escalation**



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🔲 COLORECTAL CANCER 📋 NSCLC 🔲 OVARIAN CANCER 📋 PANCREATIC CANCER 📕 OTHER CANCER 💠 Prior PD-1/PD-L1

Data cut-off: September 29, 2020. Post-baseline scans were not conducted for five patients.

aMinimum duration of response (5 weeks) per RECIST v1.1 not reached.

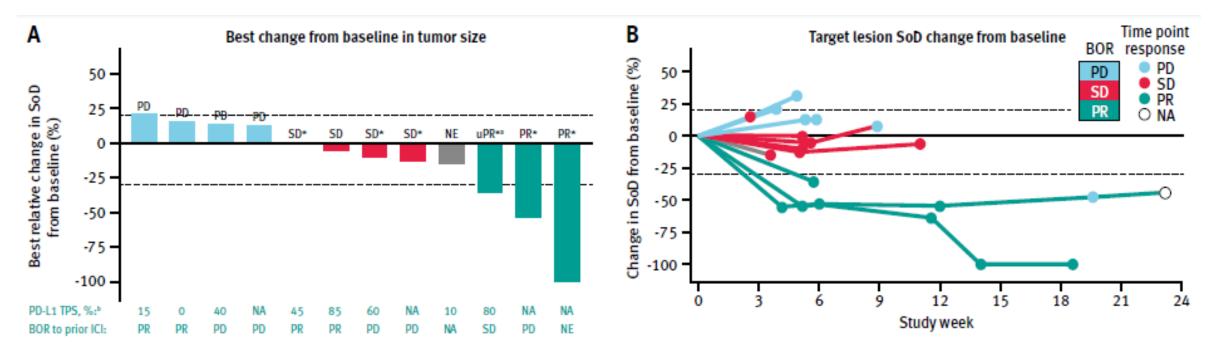
bPR was not confirmed on a subsequent scan.

NE, non-evaluable; NSCLC, non-small cell lung cancer; PD, progressive disease; PD-(L)1, programmed death

(ligand) 1; PR, partial response; SD, stable disease; SoD, sum of diameters; uPR, unconfirmed partial response.



### **Anti-Tumor Activity – ICI-R/R NSCLC Expansion**



As of October 12, 2020, 24 patients were enrolled in expansion cohort 1, which includes patients with NSCLC with progression on or after ICI therapy

- 12 patients had post-baseline scans; six patients were still on treatment with GEN1046, six patients discontinued
- Preliminary efficacy in 12 patients who could be objectively assessed showed two patients who achieved confirmed PR, one with unconfirmed PR, and four patients with SD.

Data cut-off: October 12, 2020.

BOR, best overall response; ICI, immune checkpoint inhibitor; NA, not available, NE, non-evaluable; NSCLC, nonsmall cell lung cancer; PD, progressive disease; PD-(L)1, programmed death (ligand) 1; PR, partial response; RECIST, Response Evaluation Criteria in Solid Tumors; SD, stable disease; SoD, sum of diameters; TPS, tumor proportion score; uPR, unconfirmed partial response.

<sup>\*</sup>Denotes patients with ongoing treatment.

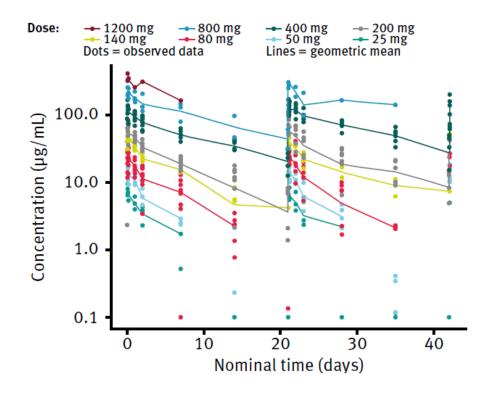
aPR was not confirmed by a subsequent scan.

Includes all patients who had at least one post-baseline tumor assessment (schedule is every 6 weeks), and thus could be assessed for clinical benefit; 6 of 12 patients are still on treatment.

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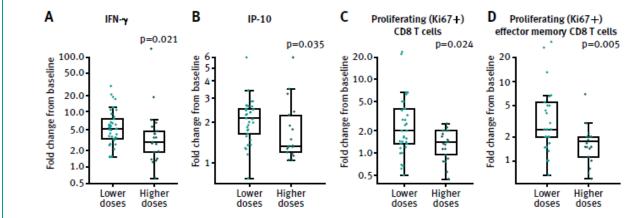
#### **PK/PD Profile**

#### GEN1046 PK for the first two dosing cycles given every 3 weeks



- Peak concentrations shortly after end of infusion
- Mean half-life of 2.3-10.3 days after first dose

Data extraction: June 26, 2020. Maximal fold-change from baseline measured during cycle 1. Lower doses correspond to dose levels ≤ 200 mg and higher doses correspond to dose levels ≥ 400 mg. Wilcoxon-Mann-Whitney test. IFN, interferon; IP-10, interferon-gamma–inducible protein 10.



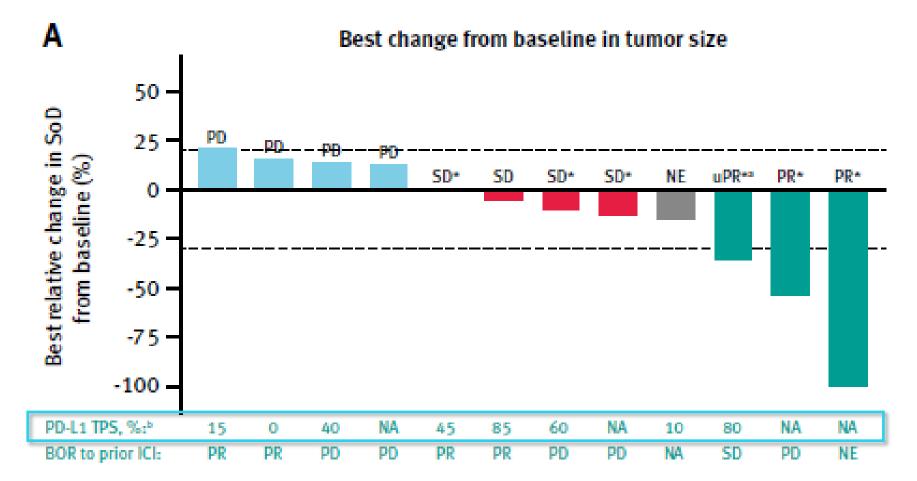
#### Modulation of peripheral pharmacodynamic markers

- Pharmacological activity was observed across a broad range of dose levels.
- Increased levels of peripheral IFN-g and IP-10, increased frequency of proliferating (Ki67+) total CD8 and effector memory CD8+ T cells were observed.



## **PDL1 Status is Being Assessed in Current FIH Trial**

- PD-L1 expression was assessed in tumor biopsies obtained prior to PDL1X4-BB therapy (22C3 assay)
- Current expansion cohort includes robust biomarker profiling to discern appropriate patient population for future development



# Evolving Into a Fully Integrated Biotech

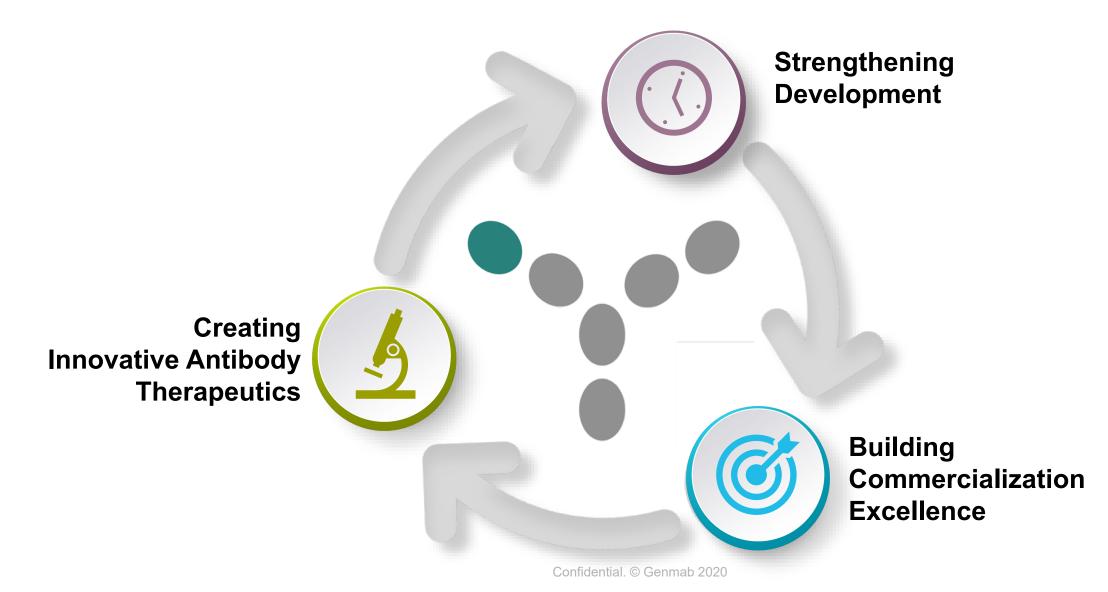
Anthony Mancini, Executive Vice President & Chief Operating Officer





### **Building Capabilities to Achieve our 2025 Vision**

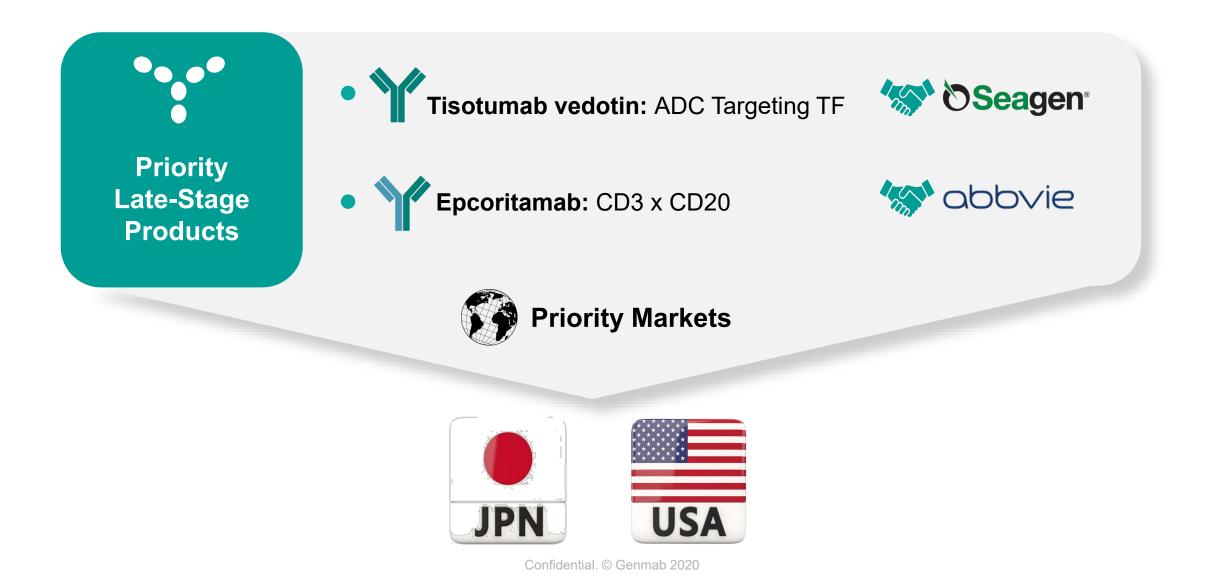
A Knock-Your-Socks-Off Pipeline & Products That Transform Cancer Treatment



### **Focused Genmab Go-To-Market Model**



Positions Prioritized Assets for Success in the US & Japan





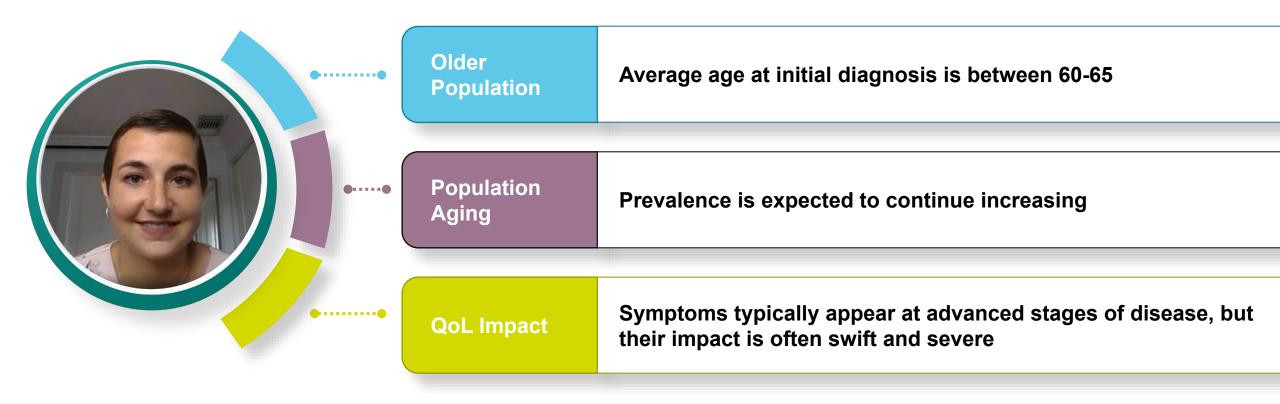






## DLBCL is the Most Common Type of B-Cell Non-Hodgkin Lymphoma (NHL)

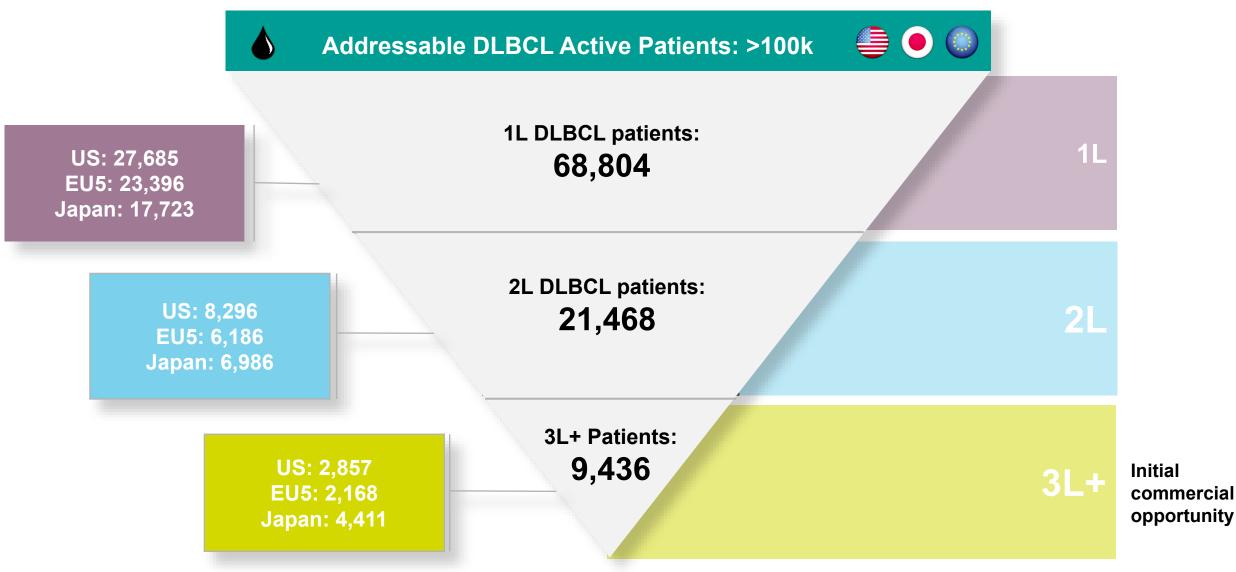
36% of DLBCL patients in the US die from their disease within 5 years of diagnosis



Sources: SEER <u>https://seer.cancer.gov/statfacts/html/dlbcl.html</u>; Ries, L. A. G. et al. (2007) SEER Survival Monograph: Cancer Survival among Adults: U.S. SEER Program, 1988–2001, Patient and Tumor Characteristics; American Cancer Society. "Types of B-cell Lymphoma." Available at <a href="https://www.cancer.org/cancer/non-hodgkin-lymphoma/about/b-cell-lymphoma.html">https://www.cancer.org/cancer/non-hodgkin-lymphoma/about/b-cell-lymphoma.html</a>; Lymphoma Research Foundation, "Diffuse Large B-Cell Lymphoma." Available at <a href="https://www.cancer.org/cancer/non-hodgkin-lymphoma/about/b-cell-lymphoma.html">https://www.cancer.org/cancer/non-hodgkin-lymphoma/about/b-cell-lymphoma.html</a>; Lymphoma Research Foundation, "Diffuse Large B-Cell Lymphoma." Available at <a href="https://www.cancer.org/cancer/non-hodgkin-lymphoma/org/about/b-cell-lymphoma.html">https://www.cancer.org/cancer/non-hodgkin-lymphoma/about/b-cell-lymphoma.html</a>; Lymphoma Research Foundation, "Diffuse Large B-Cell Lymphoma." Available at <a href="https://www.ntgi.nlm.nih.gov/pmc/articles/PMC5649550/">https://www.cancer.org/cancer/non-hodgkin-lymphoma/org/about/b-cell-lymphoma.html</a>; Crump, Michael, et al. "Outcomes in Refractory Diffuse Large B-Cell Lymphoma: Results from the International SCHOLAR-1 Study." Blood, American Society of Hematology, 19 Oct. 2017, www.ncbi.nlm.nih.gov/pmc/articles/PMC5649550/.



# **Over 100k Patients in US, EU5 and Japan Are Treated for DLBCL**



Source: Kantar Health Drug Treated Patients (2020 Report); GlobalData (2020)

## Phase 1/2 Trial of Epcoritamab in R/R B-cell NHL

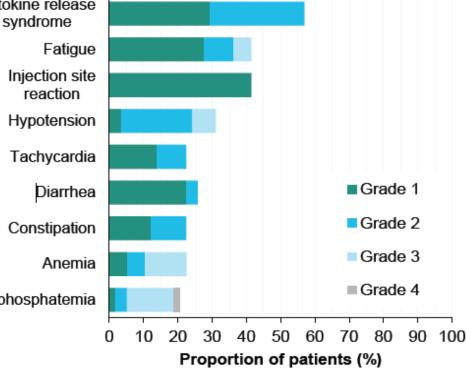
- At time of ASH Abstract cut off, 67 subjects were enrolled in Phase 1/2 first-in-human dose-finding study in R/R B-cell NHL; epcoritamab demonstrated antitumor efficacy as a single agent, with no DLTs
- No discontinuation due to AFs unrelated to PD
- In DLBCL: ORR were 66.7% (34% CR) with ≥12 mg (n=18) and 100% (29% CR) with ≥48 mg\*\*

	DLBCL		FL		FL		Pyrexia Cytokine release			
	≥12 mg	≥48 mg	≥0.76 mg	≥12 mg	syndrome					
	100	-	0	0	Fatigue					
Evaluable patients	18ª	7	8	3	Injection site reaction					
Overall response rate, %	66.7	100	100	100	Hypotension					
Complete response, n (%)	6 (33.3)	2 (28.6)	2 (25.0)	2 (66.7)	Tachycardia					
Partial response, n (%)	6 (33.3)	5 (71.4)	6 (75.0) <sup>b</sup>	1 (33.3)	Diarrhea			Gra		
	0 (00.0)	0 (111)	0 (10.0)	1 (00.0)	Constipation			Gra		
Stable disease, n (%)	1 (5.6)	0	0	0	Anemia			Gra		
Progressive disease, n (%)	5 (27.8)	0	0	0	Hypophosphatemia			Gra		
						0 10 20	20 40	50 60 70 90		

TEAEs occurring in ≥20% of patients

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Hutchings M, et al. ASH 2020. Abstract 402.

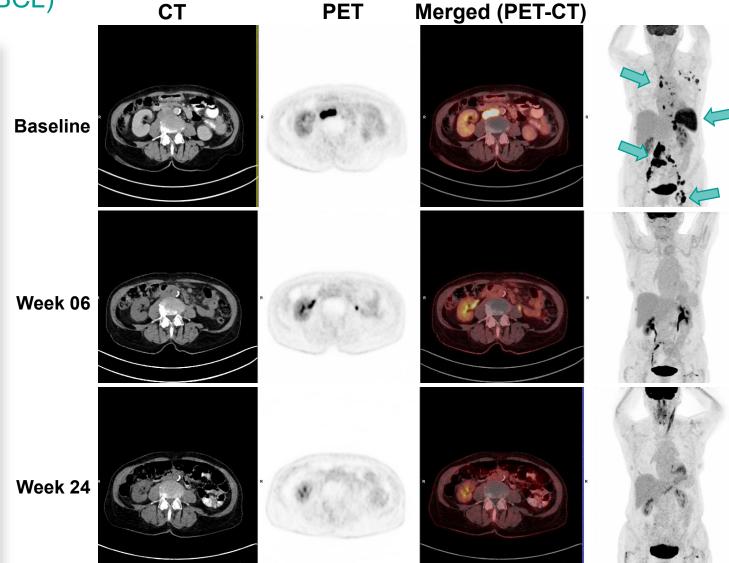




#### Case

#### Diffuse Large B-cell Lymphoma (DLBCL)

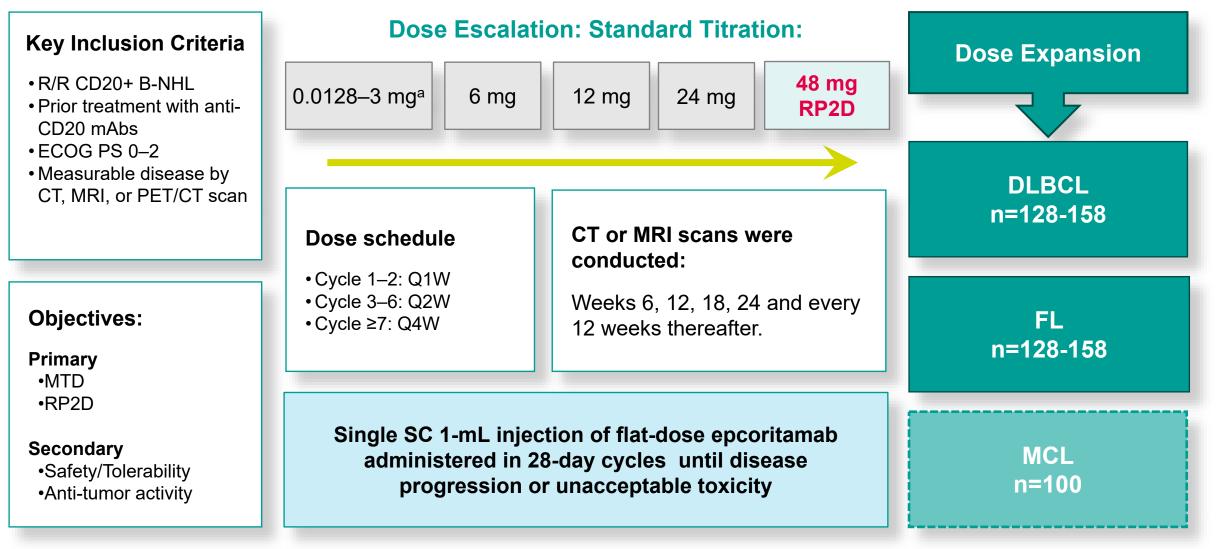
- 82 yr female
- DLBCL (de novo) diagnosis in 2017
- 3 prior treatment lines; refractory to last line
- <u>4 nodal lesions</u> (SPD = 27 cm<sup>2</sup>) plus involvement of spleen and left pleura (lung membrane)
- Epcoritamab 12 mg
- Started epcoritamab on 14 Oct 2019
- <u>PR at Week 6 & CR at Weeks 12,</u> <u>18, 24 & 48</u>
- Ongoing at cycle 15 with most recent response assessment at Week 48: SPD = 0 cm<sup>2</sup> (DS = 1)





#### GCT3013-01 Study Design

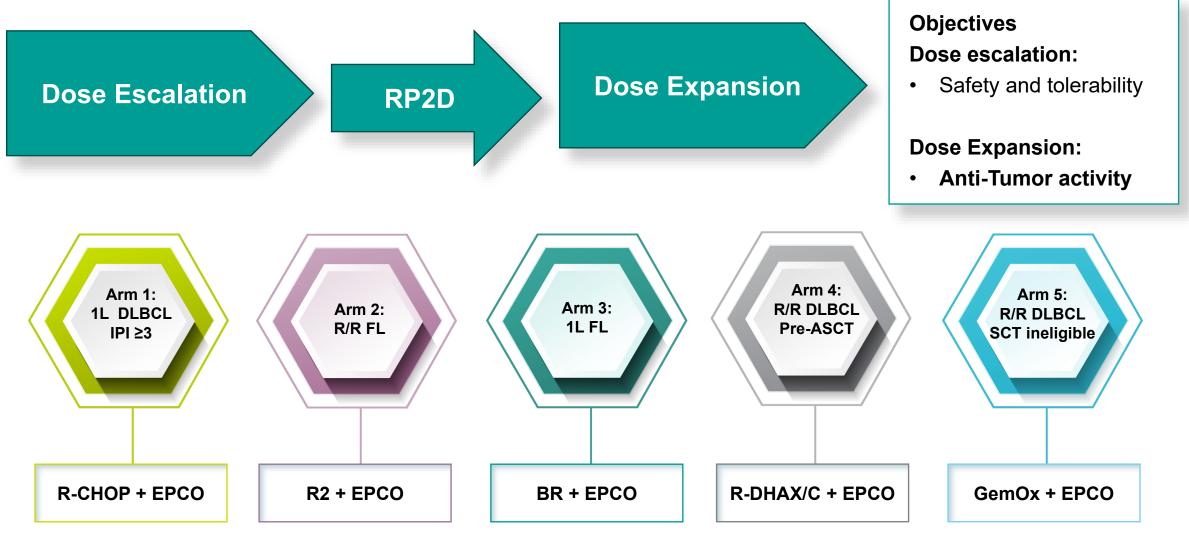
Single-arm, Open-label, Multi-Center First-in-human Phase 1/2 Study Ongoing





## GCT3013-02 Study Design

Open-Label Trial to Assess the Safety and Preliminary Efficacy of SubQ Epcoritamab in Combination with Other Agents in Patients with B-cell Non-Hodgkin Lymphoma



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## GCT3013-03 Study Design

Phase 1b/2, Open-Label, Safety & Efficacy Study of Epcoritamab in Relapsed/Refractory Chronic Lymphocytic Leukemia

#### Patient population:

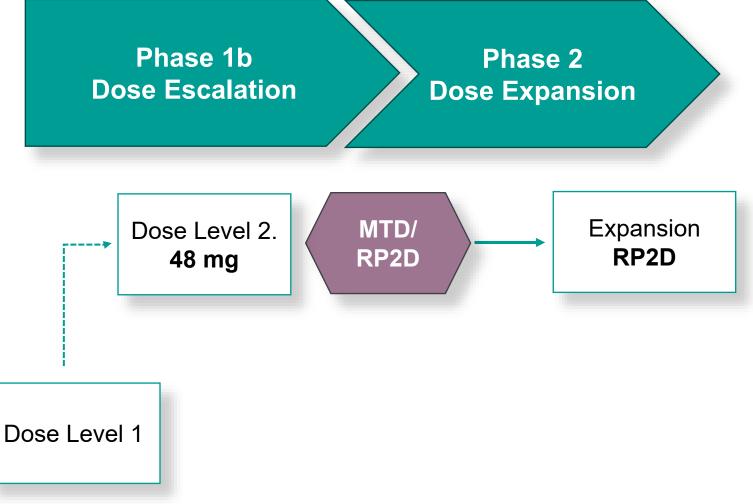
 R/R CLL after receiving at least 2 prior lines of systemic antineoplastic therapy, including treatment with (or intolerance of) a BTK inhibitor

#### **Endpoints:**

- Phase 1b: Safety, PK, PD, immunogenicity
- Phase 2: ORR, undetectable MRD

#### Site Selection:

• US, HOVON, NORDIC CLL, GCLLSG



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## GCT3013-05 Study Design

A Randomized, Open-Label, Phase 3 Trial of Epcoritamab vs. Investigator's Choice Chemotherapy in Relapsed/Refractory Diffuse Large B-cell Lymphoma

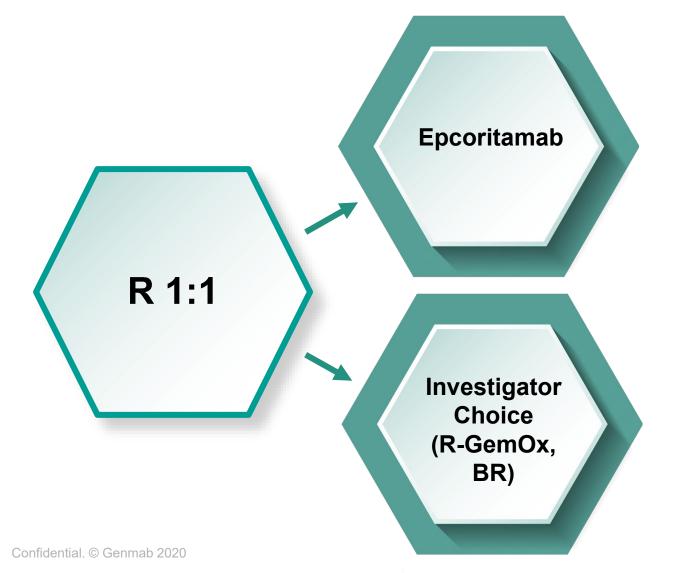
#### Patient population (n=480)

- Relapsed/Refractory DLBCL with at least 1 prior line of therapy that included an anti-CD20 Ab.
- Refractory to or ineligible for ASCT.
  Prior CAR-T allowed.

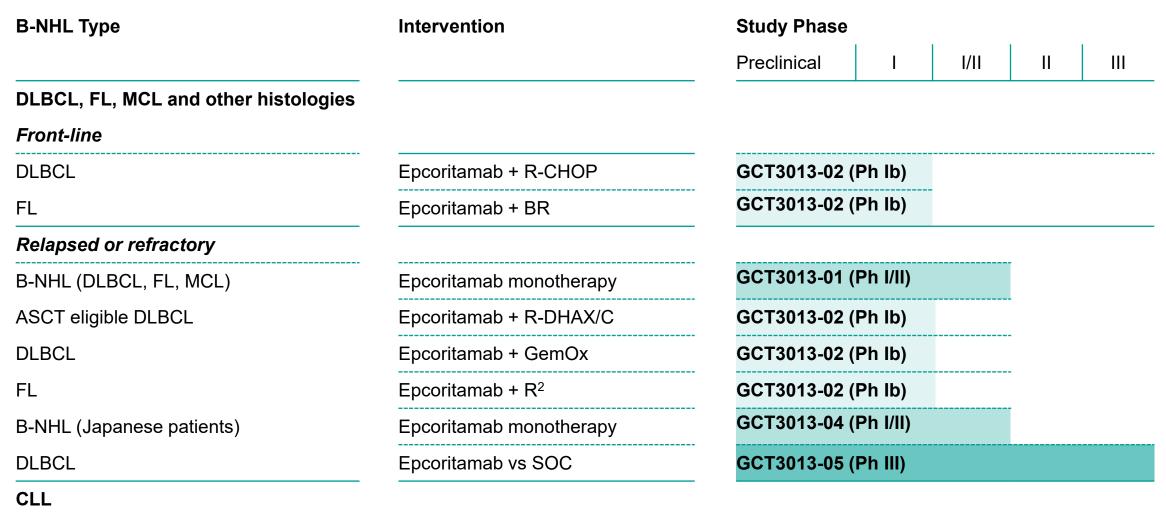
**Comparator** Investigator's Choice: (R-GemOx or BR)

#### Endpoints:

- Primary endpoint: OS
- Secondary: PFS, ORR, CR, DOR, MRD, Safety



### Positive Perception of Next-Gen CD3xCD20 Bispecifics & Potential to Transform B-cell Malignancy Treatment



#### Relapsed or refractory

Epcoritamab monotherapy

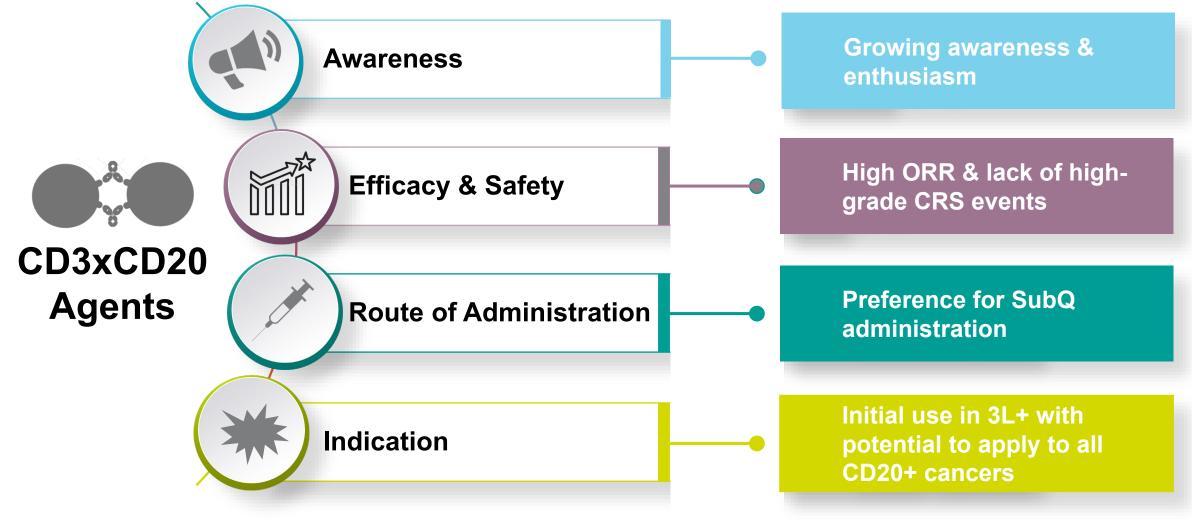
GCT3013-03 (Ph lb)

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B-NHL: B-cell Non-Hodgkin Lymphoma; BR: bendamustine + rituximab; DLBCL: diffuse large B-cell lymphoma; Confidential. © Genmab 2020 FL: follicular lymphoma; MCL: mantle cell lymphoma; SOC: standard of care; R2 = Revlimid + rituximab

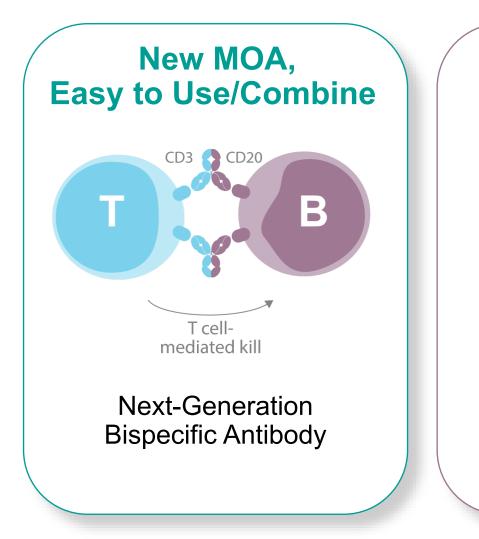


# Customer Perception of Next Generation CD3xCD20 is Very Positive

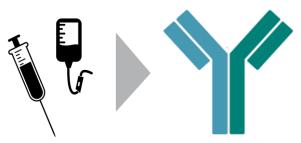




#### **Epcoritamab: Potentially Superior Treatment in a Transformative Class of Therapies in B-cell Lymphomas**



Potential Best-in-Class



Improved efficacy & safety

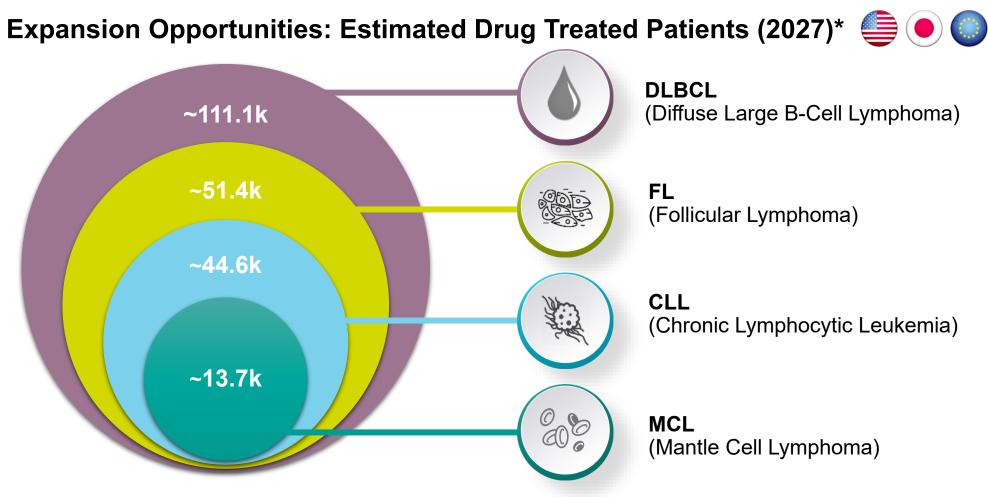
#### Subcutaneous Administration



Enhanced convenience & ease of administration for HCPs & patients



#### An Ambitious Development Program Enables Potential Expansion Across Multiple Lines of Therapy



\* Epcoritamab has the potential to show clinical efficacy signals across all listed potential indications





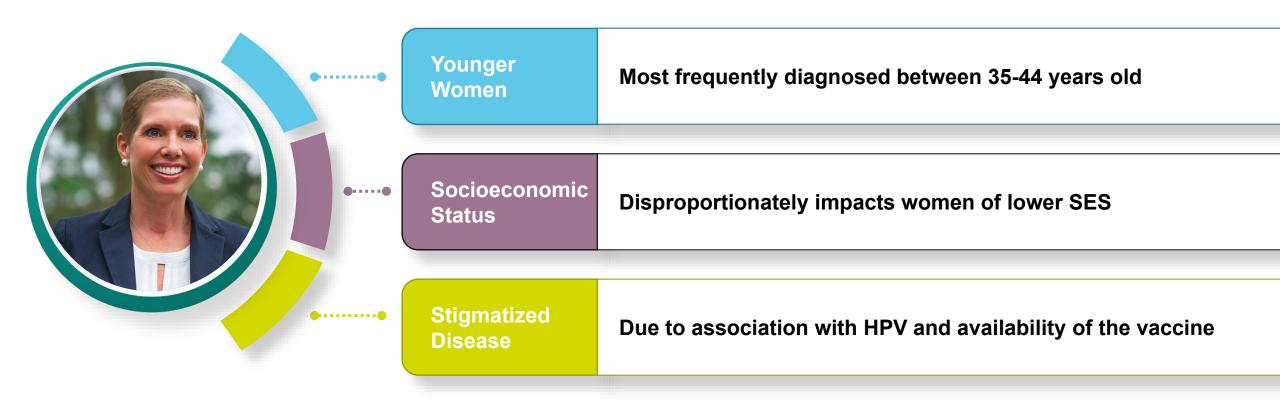
## Tisotumab vedotin (HuMax<sup>®</sup> Technology) Cervical Cancer





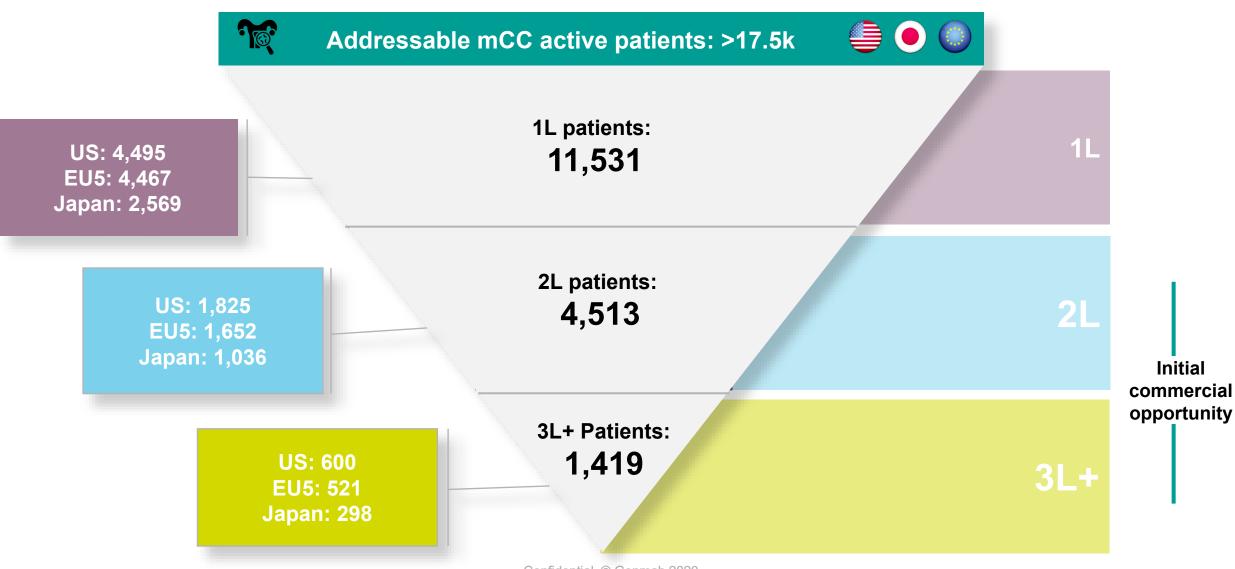
## Advanced Cervical Cancer Patients Have a Poor Prognosis

83% of patients with metastatic Cervical Cancer (mCC) die within 5 years



#### Genmab

## **Over 17k Patients Treated for Metastatic Cervical Cancer** (mCC) in US, EU5 and Japan



Source: Kantar Health Drug Treated Patients (2020 Report);

Tisotumab Vedotin in Previously Treated Recurrent or Metastatic Cervical Cancer: Results From the Phase 2 innovaTV 204/GOG-3023/ENGOT-cx6 Study

Robert L. Coleman,<sup>1</sup> Domenica Lorusso,<sup>2</sup> Christine Gennigens,<sup>3</sup> Antonio González-Martín,<sup>4</sup> Leslie Randall,<sup>5</sup> David Cibula,<sup>6</sup> Bente Lund,<sup>7</sup> Linn Woelber,<sup>8</sup> Sandro Pignata,<sup>9</sup> Frederic Forget,<sup>10</sup> Andrés Redondo,<sup>11</sup> Reshma Rangwala,<sup>12</sup> Signe Diness Vindeløv,<sup>13</sup> Menghui Chen,<sup>12</sup> Jeffrey R. Harris,<sup>12</sup> Leonardo Viana Nicacio,<sup>14</sup> Melinda S. L. Teng,<sup>14</sup> Margaret Smith,<sup>12</sup> Bradley J. Monk,<sup>15</sup> Ignace Vergote<sup>16</sup>

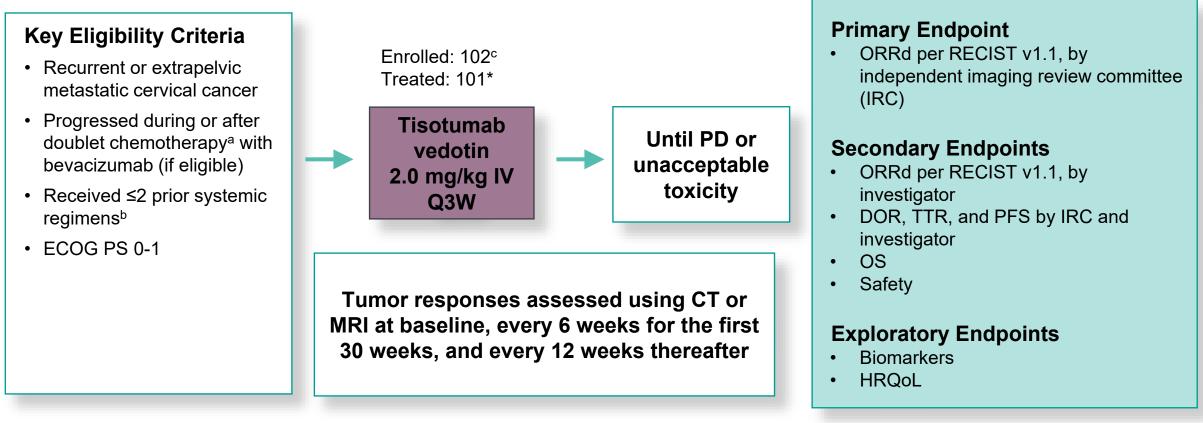
<sup>1</sup>US Oncology, The Woodlands Houston, TX, USA; <sup>2</sup>Multicentre Italian Trials in Ovarian Cancer and Gynaecological Malignancies Group (MITO) and Scientific Directorate and Department of Women and Child Health, Fondazione Policlinico Universitario Agostino Gemelli IRCCS, Rome, Italy; <sup>3</sup>Department of Medical Oncology, Centre Hospitalier Universitaire de Liège, Liège, Belgium; <sup>4</sup>Grupo Español de Investigación en Cáncer de Ovario (GEICO) and Department of Medical Oncology, Clínica Universidad de Navarra, Madrid, Spain; <sup>5</sup>Massey Cancer Center, Virginia Commonwealth University, Richmond, VA, USA; <sup>9</sup>Central and Eastern European Gynecologic Oncology Group (CEGOG) and Department of Obstetrics and Gynecology, First Faculty of Medicine, Charles University and General University Hospital, Prague, Czech Republic; <sup>7</sup>Aalborg University Hospital, Aalborg, Denmark; <sup>8</sup>Arbeitsgemeinschaft Gynäkologische Onkologie (AGO) study group and University Medical Center Hamburg-Eppendorf, Hamburg, Germany; <sup>9</sup>MITO and Istituto Nazionale per lo Studio e la Cura dei Tumori, "Fondazione G. Pascale" IRCCS, Naples, Italy; <sup>10</sup>Centre Hospitalier de l'Ardenne, Libramont, Belgium; <sup>11</sup>Grupo Español de Investigación en Cáncer de Ovario (GEICO) and Hospital Universitario La Paz-IdiPAZ, Madrid, Spain; <sup>12</sup>Genmab US, Inc., Princeton, NJ, USA; <sup>13</sup>Genmab, Copenhagen, Denmark; <sup>14</sup>Seattle Genetics, Inc., Bothell, WA, USA; <sup>15</sup>Arizona Oncology (US Oncology Network), University of Arizona College of Medicine, Creighton University School of Medicine, Phoenix, AZ, USA; <sup>16</sup>Belgium and Luxembourg Gynaecological Oncology Group, University of Leuven, Leuven Cancer Institute, Leuven, Belgium.





## innovaTV 204 Study Design

innovaTV 204 (NCT03438396) is a pivotal phase 2 single-arm, multicenter (United States and Europe) study evaluating tisotumab vedotin in patients with previously treated recurrent and/or metastatic cervical cancer



#### \*Study sample size calculated assuming a confirmed ORR of 21% to 25% with tisotumab vedotin and to provide ≥80% power to exclude an ORR of ≤11%<sup>e</sup>

<sup>a</sup>Paclitaxel plus platinum (cisplatin or carboplatin) or paclitaxel plus topotecan. <sup>b</sup>Adjuvant or neoadjuvant chemotherapy or if administered with radiation therapy, was not counted as a prior systemic regimen. <sup>c</sup>June 2018 to April 2019. <sup>d</sup>Responses were confirmed by subsequent repeat imaging performed ≥4 weeks after initial response assessment. <sup>e</sup>Using one-sided exact binomial test at 0.025 significance level.

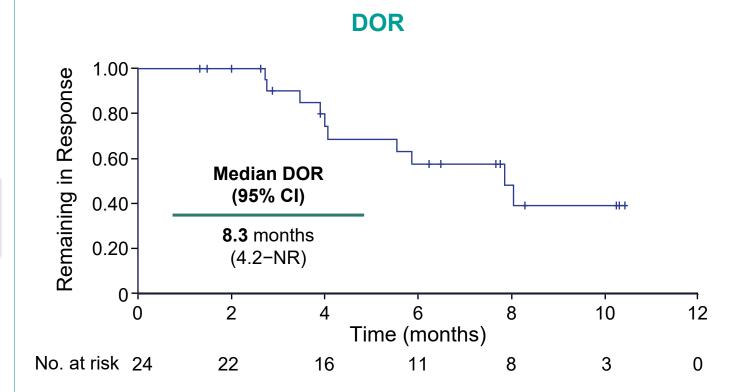
CT, computed tomography; ECOG PS, Eastern Cooperative Oncology Group performance status; HRQoL, health-related quality of life; IRC, independent review committee; IV, intravenous; MRI, magnetic resonance imaging; OS, overall survival; PD, progressive disease; Q3W, every 3 weeks; RECIST v1.1, Response Evaluation Criteria In Solid Tumors version 1.1; TTR, time to response.



## **Antitumor Activity by IRC Assessment**

Clinically meaningful and durable responses were observed

	N=101
Confirmed ORR (95% CI), <sup>a</sup> %	24 (15.9–33.3)
CR, n (%)	7 (7)
PR, n (%)	17 (17)
SD, n (%)	49 (49)
PD, n (%)	24 (24)
Not evaluable, n (%)	4 (4)



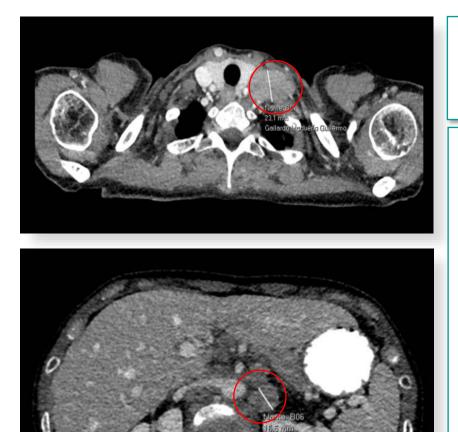
Data cutoff: February 06, 2020. Median duration of follow-up: 10.0 months.

<sup>a</sup>Based on the Clopper-Pearson method.

CI, confidence interval; CR, complete response; DOR, duration of response; IRC, independent review committee; NR, not reached; ORR, objective response rate; PD, disease progression; PR, partial response; SD, stable disease.



#### **Baseline Scans**



42-year-old Sep 2017 Received concurrent chemoradiation

Jan 2018 – Biopsy confirmed recurrence in extra-pelvic lymph nodes. Received carboplatin + paclitaxel

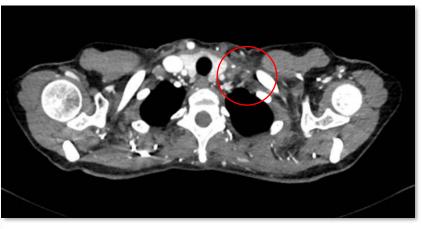
Nov 2018 - Started on innovaTV 204

 Confirmed <u>Complete Response</u> (IRC-assessed)

• DOR: 8.5 mos

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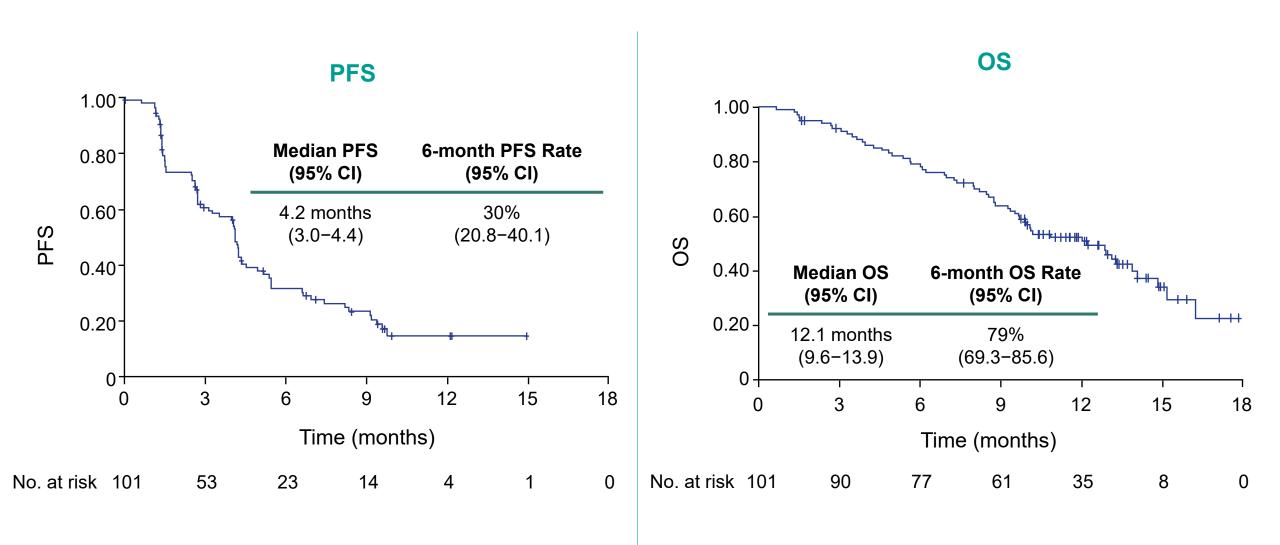
#### Scans Confirming Response (Cycle 5)





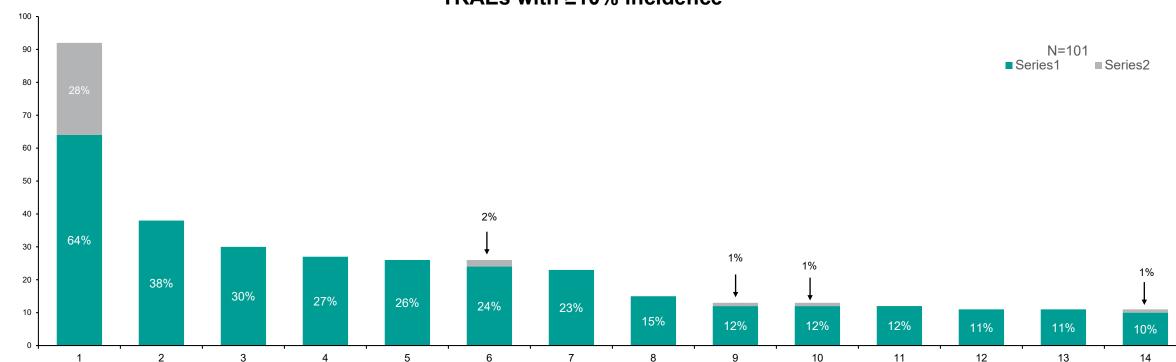


### **PFS by IRC Assessment and OS**



## **Most Common TRAEs with Tisotumab Vedotin**

- Most TRAEs were grade 1 or 2 and no new safety signals were reported
- One death due to septic shock was considered by the investigator to be related to therapy<sup>b</sup>



#### TRAEs with ≥10% incidence<sup>a</sup>

Data cutoff: February 06, 2020. Median duration of follow-up: 10.0 months. Median duration of treatment: 4.2 months (range, 1–16). <sup>a</sup>Any-grade AEs included if ≥10%. <sup>b</sup>Three treatment-emergent deaths unrelated to therapy included one case of ileus and two with unknown causes. TRAE, treatment-related adverse event.

⊃atients (%)





#### Conclusions

Clinically meaningful and durable responses were observed consistent across subgroups

**Tisotumab vedotin had a manageable and tolerable safety profile** 

The most common treatment-related adverse events included alopecia, epistaxis, nausea, conjunctivitis, fatigue and dry eye

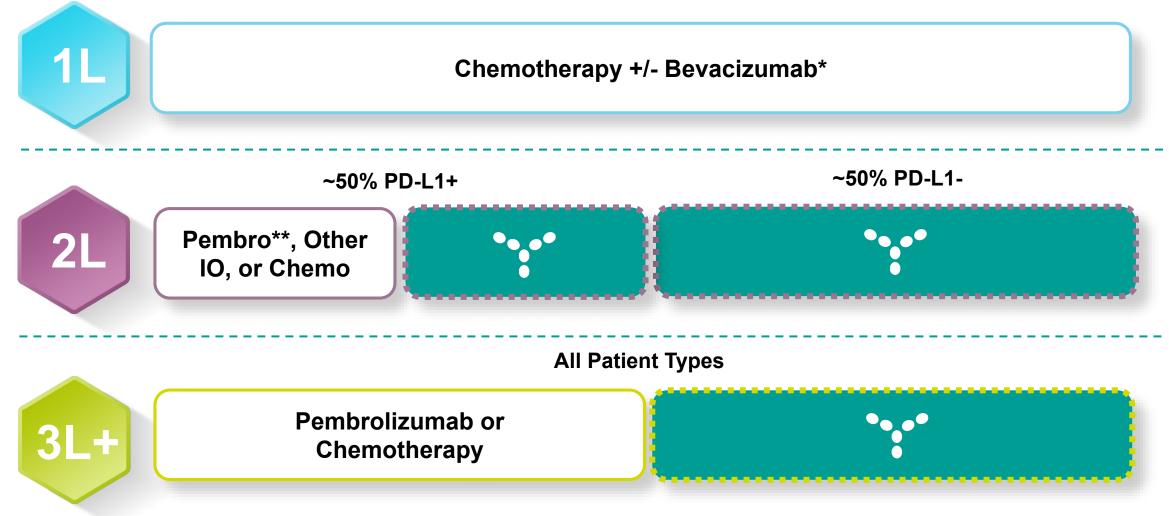
#### **BLA submission planned under FDA's accelerated approval pathway**

Evaluation is ongoing in 37 (37%) patients. AE, adverse event; CR, complete response, DOR, duration of response; ORR, objective response rate; OS, overall survival; PFS, progression-free survival; TF, tissue factor; TTR, time to response.



## Our Goal in Cervical Cancer: Establish Tisotumab Vedotin as the Clear Choice in 2L+ Settings

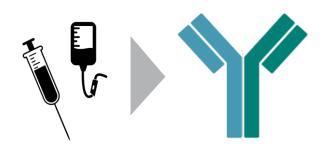
mCC Treatment Landscape



#### Tisotumab Vedotin Demonstrates Clinically Meaningful, Durable Responses and a Manageable Safety Profile in 2L+ r/mCC Patients



Antibody–drug conjugate (ADC) directed against Tissue Factor (TF) Superior Therapeutic Profile



Superior efficacy, durable responses and reduced toxicity compared to SoC

#### **Broad Applicability**

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Efficacy in a broad patient population without biomarker requirement

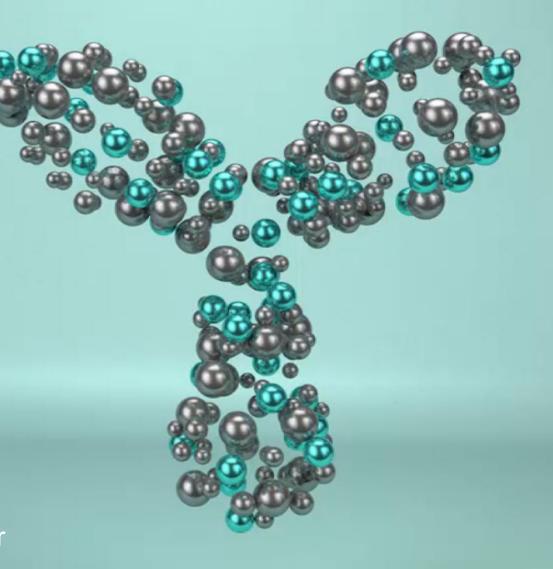


Building Capabilities to Achieve our 2025 Vision: Knock-Your-Socks-Off Pipeline and Products That Transform Cancer Treatment

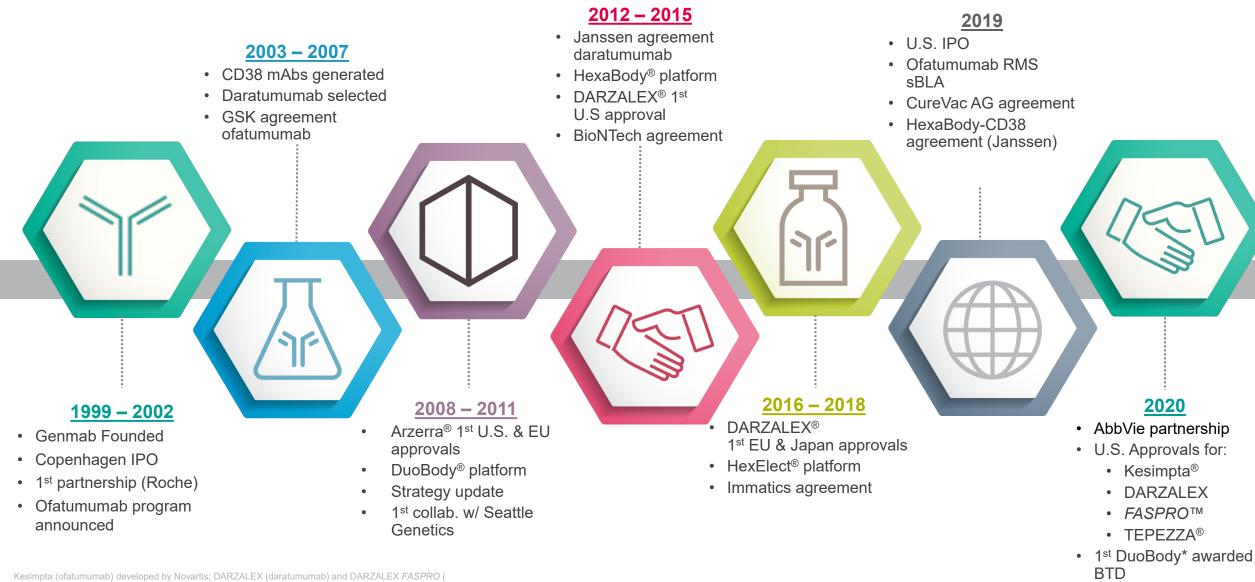


## **Beyond 2020:** Genmab's Journey is Just Beginning

Jan van de Winkel, President & Chief Executive Officer



### Key Events in Genmab's 21-Year Journey



Genmab

daratumumab and hyaluronidase-fihj) developed by Janssen; TEPEZZA (teprotumumab) developed by Horizon Therapeutics; \*amivantamab developed by Janssen



#### **Beyond 2020** Genmab's Journey is Just Beginning

